

## Data for Sacramento County and the City of West Sacramento

### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,370	3,326	1.3%	N/A	
Total Listing Inventory *	10,260	9,014	13.8%	N/A	
Number of New Escrows*	1,007	998	0.9%	N/A	
Number of Closed Escrows	902	867	4.0%	1,186	-23.9%
Month's Inventory	11.4 Months	10.4 Months	12.3%	N/A	
Dollar Value of Closed Escrows	\$325,678,912	\$331,572,523	-1.8%	\$488,109,604	87684.1%
Median	\$324,500	\$340,000	-4.6%	\$371,000	-21.2%
Mean	\$361,063	\$382,437	-5.6%	\$411,560	-12.3%
Mode	\$300,000 - \$349,000	\$250,000-\$299,999		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 8/31/2007	01/01/06 to 8/31/2006	Change
Total Listing Inventory*	29,889	N/A	
Number of New Escrows*	9,618	N/A	
Number of Closed Escrows	7,296	9,654	-24.4%
Dollar Value of Closed Escrows	\$2,752,825,622	\$3,989,655,420	-31.0%
Median	\$347,000	\$373,000	-7.0%
Mean	\$386,361	\$412,264	-6.3%

\*To ensure the greatest possible accuracy, SAR, with the assistance of MetroList, has refined its search methods. The previously reported listing inventory covered a date range rather than all homes currently on the market.

### CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	299	260	15.0%	N/A	
Total Listing Inventory*	890	715	24.5%	N/A	
Number of New Escrows*	71	69	2.9%	N/A	
Number of Closed Escrows	86	74	16.2%	87	-1%
Dollar Value of Closed Escrows	\$19,598,450	\$19,055,237	2.9%	\$21,266,936	-8%
Median	\$206,000	\$226,000	-8.8%	\$228,000	-10%
Mean	\$227,889	\$257,503	-11.5%	\$244,448	-7%
Mode	\$250,000 - \$299,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 8/31/2007	01/01/06 to 8/31/2006	Change
Listing Inventory*	2,629	N/A	
Number of New Escrows*	819	N/A	
Number of Closed Escrows	628	565	11.2%
Dollar Value of Closed Escrows	\$153,639,389	\$186,756,467	-17.7%
Median	\$220,000	\$235,900	-6.7%
Mean	\$240,437	\$254,784	-5.6%

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Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org](http://www.sacrealtor.org) - about us - statistics

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## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
Total Listing Inventory *							
Number of New Escrows*	10	1.1%	16	18.6%	0	2	0
\$140,000-\$159,999	18	2.0%	3	3.5%	0	3	2
\$160,000-\$179,999	14	1.6%	13	15.1%	0	0	5
\$180,000-\$199,999	24	2.7%	9	10.5%	0	0	2
\$200,000-\$249,999	130	14.4%	16	18.6%	2	0	5
\$250,000-\$299,999	163	18.1%	18	20.9%	2	2	6
\$300,000-\$349,999	172	19.1%	4	4.7%	5	1	0
\$350,000-\$399,999	111	12.3%	0	0.0%	3	0	1
\$400,000-\$449,999	80	8.9%	1	1.2%	3	1	1
\$450,000-\$499,999	55	6.1%	3	3.5%	3	0	1
Total Listing Inventory*	35	3.9%	1	1.2%	0	0	0
Number of New Escrows*	24	2.7%	0	0.0%	0	0	0
\$600,000-\$649,999	20	2.2%	1	1.2%	1	1	0
\$650,000 - \$699,999	8	0.9%	1	1.2%	0	0	1
\$700,000-\$749,999	9	1.0%	0	0.0%	1	0	0
\$750,000 - \$799,999	6	0.7%	0	0.0%	1	0	0
\$800,000-\$849,999	8	0.9%	0	0.0%	0	0	0
\$850,000 - \$899,999	3	0.3%	0	0.0%	0	0	0
\$900,000-\$949,999	3	0.3%	0	0.0%	0	0	0
\$950,000-\$999,999	3	0.3%	0	0.0%	0	0	0
\$1,000,000 and over	6	0.7%	0	0.0%	0	1	1
<b>Total Listing Inventory*</b>	<b>902</b>	<b>100%</b>	<b>86</b>	<b>100%</b>	<b>21</b>	<b>11</b>	<b>25</b>
Number of New Escrows*							

### Type of Financing

### LENGTH OF TIME ON MARKET

(SFR, condo, PUD only) Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	60	6.1%	1-30	338	34.2%
Conventional	811	82.1%	31 - 60	222	22.5%
FHA	8	0.8%	61 - 90	189	19.1%
Number of New Escrows*	6	0.6%	91 - 120	108	10.9%
Other*	103	10.4%	121 - 180	88	8.9%
	988	100.0%	181+	43	4.4%
				988	100.0%

\*half-plex, 2-on-1, mobile home

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