

MLS STATISTICS for May 2007

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,885	3,722	4.4%	4,389	-11.5%
Listing Inventory	5,565	5,313	4.7%	6,507	-14.5%
Number of New Escrows	908	881	3.1%	1,012	-10.3%
Number of Closed Escrows	940	861	9.2%	1,311	-28.3%
Dollar Value of Closed Escrows	\$363,523,877	\$338,954,648	7.2%	\$554,025,612	-34.4%
Median	\$350,000	\$355,000	-1.4%	\$379,000	-7.7%
Mean	\$386,728	\$393,676	-1.8%	\$422,598	-8.5%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 5/31/2007	01/01/06 to 5/31/2006	Change
Listing Inventory	25,521	17,955	-29.6%
Number of New Escrows	4,413	3,245	-26.5%
Number of Closed Escrows	4,502	5,885	-23.5%
Dollar Value of Closed Escrows	\$1,771,360,966	\$2,417,950,798	-26.7%
Median	\$355,000	\$372,000	-4.6%
Mean	\$393,461	\$410,867	-4.2%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	307	351	-12.5%	356	-14%
Listing Inventory	446	526	-15.2%	565	-21%
Number of New Escrows	82	74	10.8%	64	28%
Number of Closed Escrows	73	85	-14.1%	130	-44%
Dollar Value of Closed Escrows	\$17,460,302	\$19,766,794	-11.7%	\$32,483,635	-46%
Median	\$218,000	\$218,000	0.0%	\$231,500	-6%
Mean	\$239,182	\$232,551	2.9%	\$249,874	-4%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 5/31/2007	01/01/06 to 5/31/2006	Change
Listing Inventory	2,398	960	-60.0%
Number of New Escrows	391	256	-35%
Number of Closed Escrows	386	308	-20.2%
Dollar Value of Closed Escrows	\$95,376,854	\$119,432,274	-20.1%
Median	\$219,975	\$235,900	-6.8%
Mean	\$239,640	\$253,572	-5.5%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	6	0.6%	13	17.8%	0	4	0
\$140,000-\$159,999	4	0.4%	4	5.5%	0	0	0
\$160,000-\$179,999	9	1.0%	5	6.8%	0	2	0
\$180,000-\$199,999	18	1.9%	9	12.3%	1	0	1
\$200,000-\$249,999	77	8.2%	15	20.5%	1	1	6
\$250,000-\$299,999	163	17.3%	9	12.3%	0	5	5
\$300,000-\$349,999	189	20.1%	6	8.2%	4	2	2
\$350,000-\$399,999	155	16.5%	5	6.8%	6	0	3
\$400,000-\$449,999	109	11.6%	5	6.8%	6	0	0
\$450,000-\$499,999	57	6.1%	1	1.4%	7	0	0
\$500,000-\$549,999	37	3.9%	0	0.0%	1	2	0
\$550,000 - \$599,999	31	3.3%	1	1.4%	1	0	2
\$600,000-\$649,999	31	3.3%	0	0.0%	0	0	0
\$650,000 - \$699,999	12	1.3%	0	0.0%	1	0	1
\$700,000-\$749,999	10	1.1%	0	0.0%	0	0	0
\$750,000 - \$799,999	9	1.0%	0	0.0%	1	0	0
\$800,000-\$849,999	6	0.6%	0	0.0%	0	0	0
\$850,000 - \$899,999	5	0.5%	0	0.0%	0	0	1
\$900,000-\$949,999	0	0.0%	0	0.0%	0	0	0
\$950,000-\$999,999	5	0.5%	0	0.0%	0	1	0
\$1,000,000 and over	7	0.7%	0	0.0%	0	1	0
TOTAL	940	100%	73	100%	29	18	21

Mean

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	49	4.8%	1-30	467	46.1%
Conventional	887	87.0%	31 - 60	232	22.9%
FHA	6	0.6%	61 - 90	131	12.9%
VA	0	0.0%	91 - 120	72	7.1%
Other*	77	7.6%	121 - 180	70	6.9%
	1,019	100.0%	181+	41	4.0%
				1,013	100.0%

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