

MLS STATISTICS for November 2007

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	2,545	3,239	-21.4%	N/A*	
Total Listing Inventory	9,967	10,088	-1.2%	N/A*	
Number of New Escrows	978	1,221	-19.9%	N/A*	
Number of Closed Escrows	814	770	5.7%	968	-15.9%
Month's Inventory	12.2 Months	13.1 Months	-6.9%	N/A*	
Dollar Value of Closed Escrows	\$268,945,284	\$257,817,795	4.3%	\$382,854,880	-29.8%
Median	\$299,450	\$305,893	-2.1%	\$357,000	-16.1%
Mean	\$330,400	\$334,828	-1.3%	\$395,920	-16.5%
Mode	\$250,000 - \$299,000	\$250,000 - \$299,000		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 11/30/2007			01/01/06 to 11/30/2006	Change
Number of New Escrows	13,038			N/A*	
Number of Closed Escrows	9,790			12,955	-24.4%
Dollar Value of Closed Escrows	\$3,669,305,273			\$5,306,764,087	-30.9%
Median	\$338,689			\$370,000	-8.5%
Mean	\$374,801			\$409,631	-8.5%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	200	254	-21.3%	N/A*	
Total Listing Inventory	839	847	-0.9%	N/A*	
Number of New Escrows	59	88	-33.0%	N/A*	
Number of Closed Escrows	59	43	37.2%	65	-9%
Dollar Value of Closed Escrows	\$14,486,034	\$10,029,410	44.4%	\$16,440,980	-12%
Median	\$222,500	\$207,000	7.5%	\$250,000	-11%
Mean	\$245,526	\$233,242	5.3%	\$252,938	-3%
Mode	\$250,000 - \$299,999	\$200,000 - \$249,999		\$250,000 - \$299,999	

Year-to-Date Statistics	01/01/07 to 11/30/2007			01/01/06 to 11/30/2006	Change
Number of New Escrows	1,054			N/A*	
Number of Closed Escrows	829			1,297	-36.1%
Dollar Value of Closed Escrows	\$198,889,644			\$245,960,721	-19.1%
Median	\$220,000			\$235,000	-6.4%
Mean	\$239,915			\$254,354	-5.7%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

*To ensure the greatest possible accuracy, SAR, with the assistance of MetroList, has refined its search methods. Last year's reported listing inventory covered a date range rather than all homes on the market at a specific date.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org - about us - statistics

Based on Multiple Listing Service data from MetroList. © 2007 SAR.
Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1208

MLS STATISTICS for November 2007

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	39	4.8%	14	23.7%	1	4	3
\$140,000-\$159,999	19	2.3%	0	0.0%	1	0	2
\$160,000-\$179,999	22	2.7%	4	6.8%	1	0	2
\$180,000-\$199,999	29	3.6%	5	8.5%	1	0	3
\$200,000-\$249,999	136	16.7%	10	16.9%	2	1	2
\$250,000-\$299,999	164	20.1%	13	22.0%	3	1	2
\$300,000-\$349,999	130	16.0%	8	13.6%	6	0	1
\$350,000-\$399,999	94	11.5%	1	1.7%	5	1	0
\$400,000-\$449,999	63	7.7%	1	1.7%	1	0	0
\$450,000-\$499,999	32	3.9%	2	3.4%	0	0	0
\$500,000-\$549,000	24	2.9%	0	0.0%	2	0	0
\$550,000-\$599,000	19	2.3%	0	0.0%	0	0	0
\$600,000-\$649,999	8	1.0%	0	0.0%	0	0	0
\$650,000 - \$699,999	6	0.7%	0	0.0%	0	0	0
\$700,000-\$749,999	6	0.7%	0	0.0%	0	0	0
\$750,000 - \$799,999	5	0.6%	0	0.0%	0	0	0
\$800,000-\$849,999	5	0.6%	0	0.0%	0	0	0
\$850,000 - \$899,999	2	0.2%	0	0.0%	0	0	0
\$900,000-\$949,999	1	0.1%	0	0.0%	1	0	0
\$950,000-\$999,999	2	0.2%	0	0.0%	0	0	0
\$1,000,000 and over	8	1.0%	1	1.7%	1	0	0
Total	814	100%	59	100%	25	7	15

Type of Financing

LENGTH OF TIME ON MARKET

(SFR, condo, PUD only) Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	44	5.0%	1-30	324	37.0%
Conventional	626	71.5%	31 - 60	192	21.9%
FHA	16	1.8%	61 - 90	142	16.2%
VA	1	0.1%	91 - 120	86	9.8%
Other †	188	21.5%	121 - 180	92	10.5%
	875	100.0%	181+	39	4.5%
				875	100.0%

† includes: 1031 exchange, interest buy down, Cal Vet, contract of sale.

* half-plex, 2-on-1, mobile home

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org - about us - statistics

Based on Multiple Listing Service data from MetroList. © 2007 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1208