

**MLS STATISTICS for August 2011**  
**Data for Sacramento County and the City of West Sacramento**

**SINGLE FAMILY HOME RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,405		2,132	12.8%		2,543		-5.4%
Active Listing Inventory †	3,907		3,747	4.3%		5,045		-22.6%
Active Short Sale Contingent *	2,298		2,238	2.7%		2,021		13.7%
Number of New Escrows	1,716		1,488	15.3%		1,369		25.3%
Number of REO Sales	642	37.5%	591	8.6%	37.4%	541	36.2%	18.7%
Number of Short Sales	411	24.0%	358	14.8%	22.7%	398	26.6%	3.3%
Conventional Sales	658	38.5%	630	4.4%	39.9%	557	37.2%	18.1%
Total Number of Closed Escrows	1,711	100.0%	1,579	8.4%	100.0%	1,496	100.0%	14.4%
Months Inventory	2.3 Months		2.4 Months	-4.2%		3.4 Months		-32.4%
Dollar Value of Closed Escrows	\$323,606,985		\$312,519,637	3.5%		\$311,606,509		3.9%
Median	\$165,000		\$166,000	-0.6%		\$186,000		-11.3%
Mean	\$189,576		\$198,425	-4.5%		\$208,712		-9.2%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/11 to 08/31/11	01/01/11 to 08/31/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD data	8/31/2010	
Number of Closed Escrows	12,388	12,815	11,847	4.6%
Dollar Value of Closed Escrows	\$2,359,794,490	\$2,443,522,803	\$2,489,685,993	-5.2%
Median	\$167,000	\$167,000	\$185,000	-9.7%
Mean	\$190,874	\$190,677	\$210,153	-9.2%

**CONDOMINIUM RESALES**

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	208		193	7.8%		244	-14.8%
Active Listing Inventory †	362		367	-1.4%		520	10.2%
Active Short Sale Contingent *	211		194	8.8%		223	-5.4%
Number of New Escrows	122		133	-8.3%		105	16.2%
Number of REO Sales	73	47.7%	76	-3.9%	58.5%	71	2.8%
Number of Short Sales	29	19.0%	23	26.1%	17.7%	30	-3.3%
Conventional Sales	51	33.3%	31	64.5%	23.8%	27	88.9%
Total Closed Escrows	153	100.0%	130	17.7%	100.0%	128	19.5%
Dollar Value of Closed Escrows	\$15,375,277		\$12,505,577	22.9%		\$13,303,616	15.6%
Median	\$77,000		\$79,350	-3.0%		\$87,700	-12.2%
Mean	\$100,492		\$96,197	4.5%		\$103,935	-3.3%
Mode	\$100,000 - \$119,999		\$40,000 - \$59,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/11 to 08/31/11	01/01/11 to 08/31/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD Data	8/31/2010	
Number of Closed Escrows	1,129	1,175	963	17.2%
Dollar Value of Closed Escrows	\$113,136,438	\$117,598,553	\$95,621,236	18.3%
Median	\$79,275	\$79,275	\$85,000	-6.7%
Mean	\$100,084	\$100,084	\$99,295	0.8%

\$128,511,715

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

\*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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# MLS STATISTICS for August 2011

Data for Sacramento County and the City of West Sacramento

## SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/ PUD	% of Total	Res. Incm.	Res. Lots/Land	Other Res.*
\$29,999 and under	5	0.3%	2	1.3%	0	3	0
\$30,000 - \$39,999	11	0.6%	16	10.5%	0	1	1
\$40,000 - \$49,999	36	2.1%	<b>19</b>	<b>12.4%</b>	0	0	4
\$50,000 - \$59,999	33	1.9%	<b>19</b>	<b>12.4%</b>	1	1	2
\$60,000 - \$69,999	66	3.9%	15	9.8%	2	2	12
\$70,000 - \$79,999	57	3.3%	8	5.2%	2	2	4
\$80,000 - \$89,999	53	3.1%	7	4.6%	3	1	6
\$90,000 - \$99,999	64	3.7%	14	9.2%	1	1	1
\$100,000 - \$119,999	149	8.7%	15	9.8%	6	2	6
\$120,000 - \$139,999	158	9.2%	11	7.2%	7	0	3
\$140,000 - \$159,999	162	9.5%	5	3.3%	4	1	7
\$160,000 - \$179,999	170	9.9%	3	2.0%	6	0	2
\$180,000 - \$199,999	122	7.1%	6	3.9%	6	0	0
\$200,000 - \$249,999	<b>249</b>	<b>14.6%</b>	8	5.2%	7	1	1
\$250,000 - \$299,999	154	9.0%	1	0.7%	2	0	2
\$300,000 - \$349,999	95	5.6%	1	0.7%	2	0	0
\$350,000 - \$399,999	44	2.6%	0	0.0%	1	0	1
\$400,000 - \$449,999	25	1.5%	2	1.3%	0	0	0
\$450,000 - \$499,999	20	1.2%	0	0.0%	0	0	0
\$500,000 - \$549,000	13	0.8%	0	0.0%	0	0	0
\$550,000 - \$599,000	9	0.5%	0	0.0%	0	0	0
\$600,000 - \$999,999	12	0.7%	1	0.7%	2	1	0
\$1,000,000 and over	4	0.2%	0	0.0%	0	0	0
Total	1,711	100%	153	100%	52	16	52

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
(SFR, condo, PUD only) Financing Method									
Cash	539	29.0%	475	27.8%	0 - 30	846	45.5%	45.3%	41.8%
Conventional	640	34.4%	607	35.5%	31 - 60	330	17.7%	18.0%	18.8%
FHA	543	29.2%	477	27.9%	61 - 90	223	12.0%	12.6%	13.3%
VA	59	3.2%	62	3.6%	91 - 120	166	8.9%	8.4%	9.1%
Other †	79	4.2%	88	5.1%	121 - 180	167	9.0%	8.4%	9.6%
Total	1,860	100.0%	1,709	100.0%	181+	128	6.9%	7.3%	7.5%
					Total	1,860	100.0%	100.0%	100.0%

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Median DOM:</b>	<b>37</b>
<b>Average DOM:</b>	<b>64</b>
<b>Average DOM 1 - 180 Days:</b>	<b>48</b>
<b>Average DOM 181+ Days:</b>	<b>267</b>

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