

MLS STATISTICS for January 2007

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,294	1,878	75.4%	3,393	-2.9%
Listing Inventory	4,926	4,133	19.2%	5,174	-4.8%
Number of New Escrows	823	542	51.8%	934	-11.9%
Number of Closed Escrows	751	967	-22.3%	895	-16.1%
Dollar Value of Closed Escrows	\$292,347,771	\$380,088,808	-23.1%	\$362,846,249	-19.4%
Median	\$355,000	\$355,000	0.0%	\$367,900	-3.5%
Mean	\$389,278	\$393,060	-1.0%	\$405,415	-4.0%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$300,000-\$349,000	

Year-to-Date Statistics	01/01/07 to 1/31/2007	01/01/06 to 1/31/2006	Change
Listing Inventory	4,926	5,174	-4.8%
Number of New Escrows	823	934	-11.9%
Number of Closed Escrows	751	895	-16.1%
Dollar Value of Closed Escrows	\$292,347,771	\$362,846,249	-19.4%
Median	\$355,000	\$367,900	-3.5%
Mean	\$389,278	\$405,415	-4.0%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	354	158	124.1%	339	4%
Listing Inventory	515	353	45.9%	478	8%
Number of New Escrows	91	40	127.5%	84	8%
Number of Closed Escrows	52	67	-22.4%	61	-15%
Dollar Value of Closed Escrows	\$12,459,582	\$17,432,310	-28.5%	\$15,532,900	-20%
Median	\$218,082	\$229,000	-4.8%	\$244,950	-11%
Mean	\$239,607	\$260,184	-7.9%	\$254,638	-6%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 1/31/2007	01/01/06 to 1/31/2006	Change
Listing Inventory	515	339	51.9%
Number of New Escrows	91	478	-81%
Number of Closed Escrows	52	84	-38.1%
Dollar Value of Closed Escrows	\$12,459,582	\$15,532,900	-19.8%
Median	\$218,082	\$244,950	-11.0%
Mean	\$239,607	\$254,638	-5.9%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Change of Total	Residential Income	Residential Lots/Land	Other Residential
UNDER \$140,000	3	0.4%	8	15.4%	0	4	0
\$140,000-\$159,999	2	0.3%	4	7.7%	0	0	2
\$160,000-\$179,999	4	0.5%	4	7.7%	0	1	0
\$180,000-\$199,999	3	0.4%	6	11.5%	0	0	1
\$200,000-\$249,999	53	7.1%	9	17.3%	1	4	10
\$250,000-\$299,999	115	15.3%	8	15.4%	0	2	4
\$300,000-\$349,999	180	24.0%	5	9.6%	5	1	3
\$350,000-\$399,999	144	19.2%	4	7.7%	1	1	0
\$400,000-\$449,999	87	11.6%	1	1.9%	3	0	0
\$450,000-\$499,999	54	7.2%	2	3.8%	0	0	0
\$500,000-\$549,999	21	2.8%	0	0.0%	3	0	0
\$550,000 - \$599,999	22	2.9%	1	1.9%	2	0	0
\$600,000-\$649,999	16	2.1%	0	0.0%	1	0	0
\$650,000 - \$699,999	15	2.0%	0	0.0%	0	0	0
\$700,000-\$749,999	8	1.1%	0	0.0%	0	0	0
\$750,000 - \$799,999	6	0.8%	0	0.0%	1	0	0
\$800,000-\$849,999	3	0.4%	0	0.0%	0	0	0
\$850,000 - \$899,999	4	0.5%	0	0.0%	0	0	0
\$900,000-\$949,999	2	0.3%	0	0.0%	0	0	0
\$950,000-\$999,999	2	0.3%	0	0.0%	0	0	0
\$1,000,000 and over	7	0.9%	0	0.0%	0	0	0
TOTAL	751	100%	52	100%	17	13	20

TYPE OF FINANCING

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	26	3.2%	1-30	214	26.7%
Conventional	718	88.4%	31 - 60	197	24.5%
FHA	6	0.7%	61 - 90	155	19.3%
VA	2	0.2%	91 - 120	102	12.7%
Other*	60	7.4%	121 - 180	98	12.2%
	812	100.0%	181+	37	4.6%
				803	100.0%

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