

MLS STATISTICS for March 2009

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	2,143		1,811	18.3%		3,379	-36.6%
Total Listing Inventory	6,266		5,692	10.1%		8,861	-29.3%
Number of New Escrows	2,035		1,709	19.1%		1,778	14.5%
Number of REO Sales	1,216	70.5%	1,171	3.8%	74.3%	685	77.5%
Total Number of Closed Escrows	1,725		1,575	9.5%		1,069	61.4%
Month's Inventory	3.6 Months		3.6 Months	0.0%		8.3 Months	-56.6%
Dollar Value of Closed Escrows	\$325,794,200		\$297,806,472	9.4%		\$293,884,468	10.9%
Median	\$167,500		\$167,000	0.3%		\$254,896	-34.3%
Mean	\$188,866		\$189,083	-0.1%		\$274,915	-31.3%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,000			\$250,000 - \$299,000	

Year-to-Date Statistics	01/01/09 to 03/31/09	01/01/09 to 03/31/09	01/01/08 to 3/31/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	4,839	4,960	2,678	85.2%
Dollar Value of Closed Escrows	\$917,908,116	\$940,304,087	\$792,226,848	18.7%
Median	\$167,000	\$167,700	\$255,000	-34.2%
Mean	\$189,690	\$189,577	\$278,515	-31.9%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	168		137	22.6%		288	-42%
Total Listing Inventory	517		499	3.6%		721	-28%
Number of New Escrows	145		117	23.9%		119	22%
Number of REO Sales	67	61.5%	72	-6.9%	76.6%	61	
Number of Closed Escrows	109		94	16.0%		92	18%
Dollar Value of Closed Escrows	\$14,321,584		\$8,685,413	64.9%		\$14,074,190	2%
Median	\$120,000		\$80,450	49.2%		\$138,500	-13%
Mean	\$131,391		\$92,398	42.2%		\$152,980	-14%
Mode	\$120,000 - \$139,999		\$30,000 - \$39,999			\$140,000 - \$159,999	

Year-to-Date Statistics	01/01/09 to 03/31/09	01/01/09 to 03/31/09	01/01/08 to 3/31/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	284	291	188	54.8%
Dollar Value of Closed Escrows	\$32,143,957	\$32,596,957	\$36,231,713	-10.0%
Median	\$90,000	\$90,000	\$146,250	-38.5%
Mean	\$113,183	\$112,017	\$179,365	-37.5%

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	17	1.0%	6	5.5%	0	0	3
\$30,000 - \$39,999	19	1.1%	9	8.3%	0	0	5
\$40,000 - \$49,999	55	3.2%	6	5.5%	1	0	4
\$50,000 - \$59,999	53	3.1%	10	9.2%	0	1	17
\$60,000 - \$69,999	71	4.1%	5	4.6%	0	1	5
\$70,000 - \$79,999	55	3.2%	5	4.6%	2	0	5
\$80,000 - \$89,999	72	4.2%	3	2.8%	5	0	2
\$90,000 - \$99,999	49	2.8%	3	2.8%	3	0	3
\$100,000 - \$119,999	112	6.5%	7	6.4%	6	0	5
\$120,000 - \$139,999	158	9.2%	14	12.8%	6	0	6
\$140,000 - \$159,999	142	8.2%	11	10.1%	5	0	2
\$160,000 - \$179,999	129	7.5%	10	9.2%	5	1	2
\$180,000 - \$199,999	115	6.7%	5	4.6%	3	0	0
\$200,000 - \$249,999	261	15.1%	6	5.5%	10	0	2
\$250,000 - \$299,999	181	10.5%	4	3.7%	1	0	1
\$300,000 - \$349,999	86	5.0%	1	0.9%	2	0	1
\$350,000 - \$399,999	61	3.5%	1	0.9%	2	0	1
\$400,000 - \$449,999	37	2.1%	0	0.0%	0	0	2
\$450,000 - \$499,999	16	0.9%	0	0.0%	0	0	0
\$500,000 - \$549,000	11	0.6%	1	0.9%	1	0	0
\$550,000 - \$599,000	6	0.3%	0	0.0%	0	0	0
\$600,000 - \$999,999	19	1.1%	2	1.8%	0	0	0
\$1,000,000 and over	0	0.0%	0	0.0%	0	0	0
Total	1,725	100%	109	100%	52	3	66

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	450	24.5%	431	25.8%	1-30	924	50.3%
Conventional	836	45.5%	740	44.3%	31 - 60	315	17.1%
FHA	431	23.5%	341	20.4%	61 - 90	211	11.5%
VA	39	2.1%	44	2.6%	91 - 120	143	7.8%
Other †	81	4.4%	113	6.8%	121 - 180	149	8.1%
	1,837	100.0%	1,669	100.0%	181+	95	5.2%
						1,837	100.0%

† includes: contract of sale, creative, Owner Financing.

* half-plex, 2-on-1, mobile home

Average DOM: **56 Days**
Average DOM 1 - 180 Days: **41.8 Days**
Average DOM 181+ Days: **275 Days**

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