

MLS STATISTICS for November 2009

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	1,521		1,869	-18.6%		1,589	-4.3%
Total Listing Inventory	5,096		5,392	-5.5%		6,643	-23.3%
Number of New Escrows	1,247		1,582	-21.2%		1,715	-27.3%
Number of REO Sales	579	40.2%	713	-18.8%	41.6%	1,236	-53.2%
Number of Short Sales	309	21.5%	356	-13.2%	20.7%	n/a	n/a
Conventional Sales	551	38.3%	647	-14.8%	37.7%	n/a	n/a
Total Number of Closed Escrows	1,439	100.0%	1,716	-16.1%	100.0%	1,716	-16.1%
Months Inventory	3.5 Months		3.1 Months	12.9%		3.9 Months	-10.3%
Dollar Value of Closed Escrows	\$303,477,291		\$357,138,323	-15.0%		\$349,965,233	-13.3%
Median	\$187,000		\$185,000	1.1%		\$184,944	1.1%
Mean	\$211,482		\$208,123	1.6%		\$203,942	3.7%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/09 to 11/30/09	01/01/09 to 11/30/09	01/01/08 to 11/30/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	18,343	19,189	17,354	10.6%
Dollar Value of Closed Escrows	\$3,666,952,491	\$3,828,463,847	\$4,297,374,886	-10.9%
Median	\$175,000	\$179,000	\$222,000	-19.4%
Mean	\$199,910	\$199,513	\$247,630	-19.4%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	128		201	-36.3%		141	-9.2%
Total Listing Inventory	495		557	-11.1%		540	-8.3%
Number of New Escrows	100		115	-13.0%		98	2.0%
Number of REO Sales	58	49.6%	77	-24.7%	57.9%	68	-14.7%
Number of Short Sales	31	26.5%	22	40.9%	16.5%	n/a	n/a
Conventional Sales	28	23.9%	34	-17.6%	25.6%	n/a	n/a
Total Closed Escrows	117	100.0%	133	-12.0%	100.0%	97	20.6%
Dollar Value of Closed Escrows	\$13,529,072		\$13,779,076	-1.8%		\$11,785,542	14.8%
Median	\$100,000		\$95,000	5.3%		\$107,000	-6.5%
Mean	\$116,630		\$199,818	-41.6%		\$121,500	-4.0%
Mode	\$120,000 - \$139,999		\$100,000 - \$119,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/09 to 11/30/09	01/01/09 to 11/30/09	01/01/08 to 11/30/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	1,124	1,319	1,116	18.2%
Dollar Value of Closed Escrows	\$147,252,701	\$157,956,317	\$173,032,969	-8.7%
Median	\$99,444	\$98,000	\$130,000	-24.6%
Mean	\$131,008	\$119,755	\$155,047	-22.8%

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	2	0.1%	0	0.0%	0	6	0
\$30,000 - \$39,999	5	0.3%	9	7.8%	0	0	1
\$40,000 - \$49,999	16	1.1%	11	9.5%	1	0	2
\$50,000 - \$59,999	11	0.8%	11	9.5%	1	0	3
\$60,000 - \$69,999	22	1.5%	7	6.0%	1	0	5
\$70,000 - \$79,999	33	2.3%	6	5.2%	1	3	2
\$80,000 - \$89,999	46	3.2%	10	8.6%	2	2	10
\$90,000 - \$99,999	44	3.1%	4	3.4%	1	0	4
\$100,000 - \$119,999	108	7.5%	13	11.2%	4	1	4
\$120,000 - \$139,999	112	7.8%	19	16.4%	2	0	8
\$140,000 - \$159,999	127	8.8%	8	6.9%	8	0	1
\$160,000 - \$179,999	149	10.4%	3	2.6%	5	0	3
\$180,000 - \$199,999	106	7.4%	2	1.7%	4	0	2
\$200,000 - \$249,999	274	19.0%	3	2.6%	5	1	2
\$250,000 - \$299,999	146	10.1%	4	3.4%	6	1	1
\$300,000 - \$349,999	84	5.8%	1	0.9%	2	0	0
\$350,000 - \$399,999	65	4.5%	4	3.4%	0	0	0
\$400,000 - \$449,999	36	2.5%	1	0.9%	1	0	0
\$450,000 - \$499,999	16	1.1%	0	0.0%	1	0	0
\$500,000 - \$549,000	6	0.4%	0	0.0%	0	0	0
\$550,000 - \$599,000	12	0.8%	0	0.0%	0	0	0
\$600,000 - \$999,999	15	1.0%	0	0.0%	1	0	0
\$1,000,000 and over	4	0.3%	0	0.0%	0	0	0
Total	1,439	100%	116	100%	46	14	48

Type of Financing Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	410	26.4%	455	24.6%	0 - 30	965	62.1%
Conventional	559	35.9%	725	39.2%	31 - 60	207	13.3%
FHA	488	31.4%	534	28.9%	61 - 90	132	8.5%
VA	44	2.8%	39	2.1%	91 - 120	73	4.7%
Other †	54	3.5%	96	5.2%	121 - 180	84	5.4%
Total	1,555	100.0%	1,849	100.0%	181+	94	6.0%
					Total	1,555	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 16
Average DOM: 48
Average DOM 1 - 180 Days: 32.5
Average DOM 181+ Days: 269

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