

## MLS STATISTICS for October 2009

### Data for Sacramento County and the City of West Sacramento

#### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	1,869		1,794	4.2%		2,333	-19.9%
Total Listing Inventory	5,392		5,273	2.3%		7,304	-26.2%
Number of New Escrows	1,582		1,679	-5.8%		2,058	-23.1%
Number of REO Sales	713	41.6%	741	-3.8%	45.4%	1,533	-53.5%
Number of Short Sales	356	20.7%	314	13.4%	19.3%	n/a	n/a
Conventional Sales	647	37.7%	576	12.3%	35.3%	n/a	n/a
Total Number of Closed Escrows	1,716	100.0%	1,631	5.2%	100.0%	2,103	-18.4%
Months Inventory	3.1 Months		3.2 Months	-3.1%		3.5 Months	-11.4%
Dollar Value of Closed Escrows	\$357,138,323		\$337,941,846	5.7%		\$461,010,840	-22.5%
Median	\$185,000		\$183,000	1.1%		\$195,100	-5.2%
Mean	\$208,123		\$207,199	0.4%		\$219,216	-5.1%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$250,000	

Year-to-Date Statistics	01/01/09 to 10/31/09	01/01/09 to 10/31/09	01/01/08 to 10/31/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	16,901	17,659	15,638	12.9%
Dollar Value of Closed Escrows	\$3,363,475,200	\$3,508,334,346	\$3,836,364,046	-8.6%
Median	\$175,000	\$178,000	\$222,000	-19.8%
Mean	\$199,010	\$198,671	\$245,323	-19.0%

#### CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	201		189	6.3%		161	24.8%
Total Listing Inventory	557		532	4.7%		555	0.4%
Number of New Escrows	115		117	-1.7%		119	-3.4%
Number of REO Sales	77	57.9%	63	22.2%	54.8%	85	-9.4%
Number of Short Sales	22	16.5%	14	57.1%	12.2%	n/a	n/a
Conventional Sales	34	25.6%	38	-10.5%	33.0%	n/a	n/a
Total Closed Escrows	133	100.0%	115	15.7%	100.0%	136	-2.2%
Dollar Value of Closed Escrows	\$15,744,943		\$13,779,076	14.3%		\$19,896,398	-20.9%
Median	\$95,000		\$90,000	5.6%		\$114,500	-17.0%
Mean	\$199,818		\$199,818	0.0%		\$146,297	36.6%
Mode	\$100,000 - \$119,999		\$100,000 - \$119,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/09 to 10/31/09	01/01/09 to 10/31/09	01/01/08 to 10/31/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	1124	1193	1,019	17.1%
Dollar Value of Closed Escrows	\$133,723,629	\$142,086,494	\$161,247,427	-11.9%
Median	\$99,444	\$97,000	\$135,000	-28.1%
Mean	\$118,971	\$119,100	\$158,241	-24.7%

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[www.sacrealtor.org/public\\_affairs/statistics](http://www.sacrealtor.org/public_affairs/statistics)

# MLS STATISTICS for October 2009

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	4	0.2%	4	3.0%	0	1	1
\$30,000 - \$39,999	8	0.5%	6	4.5%	0	2	0
\$40,000 - \$49,999	11	0.6%	17	12.8%	1	0	2
\$50,000 - \$59,999	17	1.0%	14	10.5%	0	0	5
\$60,000 - \$69,999	37	2.2%	9	6.8%	3	1	3
\$70,000 - \$79,999	53	3.1%	8	6.0%	1	0	2
\$80,000 - \$89,999	41	2.4%	5	3.8%	3	2	4
\$90,000 - \$99,999	54	3.1%	7	5.3%	0	0	2
\$100,000 - \$119,999	115	6.7%	10	7.5%	2	0	4
\$120,000 - \$139,999	165	9.6%	13	9.8%	8	1	2
\$140,000 - \$159,999	146	8.5%	9	6.8%	5	0	4
\$160,000 - \$179,999	156	9.1%	6	4.5%	6	3	0
\$180,000 - \$199,999	123	7.2%	6	4.5%	4	1	6
\$200,000 - \$249,999	311	18.1%	11	8.3%	5	0	5
\$250,000 - \$299,999	196	11.4%	2	1.5%	6	1	0
\$300,000 - \$349,999	103	6.0%	3	2.3%	3	0	0
\$350,000 - \$399,999	72	4.2%	1	0.8%	2	0	0
\$400,000 - \$449,999	39	2.3%	0	0.0%	0	0	0
\$450,000 - \$499,999	15	0.9%	0	0.0%	0	0	0
\$500,000 - \$549,000	19	1.1%	0	0.0%	0	0	0
\$550,000 - \$599,000	10	0.6%	2	1.5%	0	0	0
\$600,000 - \$999,999	20	1.2%	0	0.0%	1	1	0
\$1,000,000 and over	1	0.1%	0	0.0%	0	0	0
<b>Total</b>	<b>1,716</b>	<b>100%</b>	<b>133</b>	<b>100%</b>	<b>50</b>	<b>13</b>	<b>40</b>

Type of Financing Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	455	24.6%	440	25.2%	0 - 30	1,135	61.4%
Conventional	725	39.2%	673	38.5%	31 - 60	246	13.3%
FHA	534	28.9%	482	27.6%	61 - 90	142	7.7%
VA	39	2.1%	35	2.0%	91 - 120	98	5.3%
Other †	96	5.2%	116	6.6%	121 - 180	117	6.3%
<b>Total</b>	<b>1,849</b>	<b>100.0%</b>	<b>1,746</b>	<b>100.0%</b>	<b>181+</b>	<b>111</b>	<b>6.0%</b>
					<b>Total</b>	<b>1,849</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM: 19**  
**Average DOM: 49**  
**Average DOM 1 - 180 Days: 35**  
**Average DOM 181+ Days: 253**

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