

SAR CONTINUING EDUCATION

DATE

Friday, January 27, 2012

TIME

9:00am - 12noon

LOCATION

SAR Mack Powell Auditorium

COST

\$35 (Members) \$40 (non-Members)

if paid by Wednesday, January 25

\$40 (Members) \$45 (non-Members)

if paid after Wednesday, January 25

*Broker Tuition Card Class

CREDIT

3 DRE credits

TO REGISTER

Register online at ims.sacrealtor.org

or fax with payment to 922-4103.

Questions: 437-1210

*24 hour cancellation notice needed to receive refund.

SACRAMENTO



ASSOCIATION OF REALTORS®

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CA 95825-0176

For a complete schedule of classes,
visit www.sacrealtor.org



Instructor: Robert Brand
Presenter of California's leading seminars on property condition disclosure strategies. Robert Brand is a high content speaker with an unique ability to take what works in court and apply it to the real world experiences of real estate professionals. Brand is a licensed general contractor, and has personally inspected thousands of residential properties. He now works as a litigation consultant, a contributing author to REALTOR® magazine, and a speaker on effective disclosure strategies. Several thousands of agents have enjoyed his informative and entertaining presentation style.

Topics include:

- Apply risk management principles to REO/Short Sale transactions
- Learn the 5 absolute best "Red Flag" disclosure strategies
- Avoid the most common TDS/AVID errors
- Stay out of court and avoid costly legal fees
- Top Ten toughest disclosure questions answered!



REGISTRATION FORM

Risk Management - January 27, 2012

NAME _____

COMPANY _____

ADDRESS _____

CITY _____

EMAIL _____

PHONE _____

METHOD OF PAYMENT: (Please check one) VISA MASTERCARD AMEX DISCOVER CHECK (MAKE CHECK TO SAR) AMOUNT ENCLOSED: \$ _____

ACCOUNT NAME _____

ACCOUNT NUMBER _____

SIGNATURE _____

EXPIRATION DATE _____

SECURITY CODE _____