



SAR Meetings and Events

MAIN MEETINGS

First Tuesday of the month
(except in July and September)

9:00 - 10:30am

SAR Mack Powell Auditorium
(in SAR Headquarters)

Features:

- Free to SAR Members only
- Coffee, pastries and fruit
- Networking prior to the meeting
- Association related announcements
- Guest speaker (*past topics: new real estate laws, economic update, REALTOR® safety, government affairs, understanding body language, etc.*)

For more information:

[http://www.sacrealtor.org/
events/meetings-forums](http://www.sacrealtor.org/events/meetings-forums)

REGIONAL MEETINGS

Second - Fifth Tuesdays of the month
(excluding holidays)

Various times (typically start at 8:00 or 8:30am)

Various locations (choose the location that
is most conveniently located to your home or office)

Features:

- Free to SAR Members only
- Coffee and snacks
- Networking prior to the meeting
- Association related announcements
- Guest speaker and/or open discussion (*government officials, local police officers, water district representative, MLS, etc.*)
- Most locations offer an opportunity to pitch and caravan listings

For more information:

www.sarcaravans.org

SAR EVENTS

SAR hosts a wide variety of fun, inspiring and often, educational, activities throughout the year. Frequently your entrance fee benefits a local charity. This is an overview of the special events you may attend. For the full event calendar, visit www.sacrealtor.org/events/sar-events-calendar.html

Sip & Support
CanTree Fundraiser

Masters Club
Awards Breakfast

Masters Club
Golf Tournament
& Awards Banquet

NorCal Real Estate
Expo

Young Professional Council
Annual Gala

Christmas CanTree
Building





Continuing Education Requirements

Pre-License

Real Estate Principles
Real Estate Practice
and one of the following
classes:

Real Estate Appraisal
Property Management
Real Estate Finance
Real Estate Economics
Legal Aspects of RE
RE Office Administration
General Accounting
Business Law
Escrows
Mortgage Loan
Brokering & Lending
Computer Apps in RE
Common Interest Developments

**Take & Pass Exam
Receive License**

Continuing Education

FOUR-YEAR RENEWAL FOR SALES AGENTS & BROKERS

EITHER...

- 3 Hours of Agency
- 3 Hours of Fair Housing
- 3 Hours of Trust Fund Handling
- 3 Hours of Ethics
- 3 Hours of Risk Management

PLUS

- 18 Hours of consumer protection courses
- 12 Hours of either consumer service or consumer protection courses.

Total of 45 Hours CE credit

ACCEPTABLE METHODS FOR SATISFYING THESE REQUIREMENTS

- Real Estate School
- Community College
- Online

Register at
www.dre.ca.gov

- Live Courses (please note that SAR does not offer a live version of the five mandated courses)
- Home Study
- Online

Online Options

www.onlineed.com
www.theceshop.com
www.duanegomer.com
www.realestatelicense.com
www.rebs.com

Home Studies

SAR offers a home study course every few months with Duane Gomer, Inc. Pick up materials and study before a live-review. Complete 15 hours of testing in class and finish the remaining 30 hours of testing online. DRE requires that you purchase the home study at least one week prior to testing.

Member Price: \$75

DRE Credits: 45

Available in the Education Dept. downstairs at SAR

Real Estate Schools

Accredited Real Estate School
4120 Manzanita Ave., Carmichael
484-4866

<http://www.accreditednrcschools.com>

Revised December 2011





SAR Commercial Division

The Commercial Division of the Sacramento Association of REALTORS® serves commercial and investment real estate professionals throughout the Sacramento Valley Region.

Fostering the interests of commercial real estate on a regional, state and national front, the organization serves the industry by enhancing the ability of commercial real estate practitioners to serve their clients ethically and effectively through continuing education and the exchange of reliable information.

Our website offers a variety of services, including a national property bulletin board (CommercialSource.com), specialist directory, investor information, Member benefits, access to forms, continuing education, meetings and much more.

REALTOR® Membership in SAR entitles you to the benefits of the Commercial Division.

For more information
www.saccommercial.org

BENEFITS

- REALTOR® Publications
- Specialized Education
- Group Health Insurance
- National Property Database
- On-line Specialist Directory
- Networking
- Store and Other Discounts
- E-mail Updates
- Legal Assistance
- Legislative Advocacy
- Commercial Forms
- Regional Calendar of Events





SAR Public Affairs

REALTORS® know how important it is to stay informed on current events, policies and issues that directly affect the real estate market and community. They also understand the importance of healthy communities and community involvement. These priorities are reflected in the Public Affairs Department of the Sacramento Association of REALTORS®.

Government Affairs

SAR is well-respected in the halls and offices of local governments for its long-time and responsible involvement in local politics. Our goal is always to protect private property rights and private property values, helping to preserve your ability to earn a living. SAR fights for REALTORS® rights, including opposing mandatory point-of-sale retrofits, the requirement of additional business licenses and burdensome sign ordinances, to give just a few examples. SAR opposes issues that might hinder the business of REALTORS®.

Members support these efforts by investing in the REALTOR® Action Fund (RAF) every year. The RAF is used to support or oppose issues that impact REALTORS® and also to support political candidates who support private property rights and private property values. Investments in 2008 alone raised over \$97,000! Thank you, Members!

SAR is able to be a key political player with help from our Political Advocate, our Government Affairs Manager, our Director of Public Affairs and our REALTOR®-based Political Action Trustees.

Community Outreach

Community outreach activities are all aimed at helping the public understand who REALTORS® are, and the value of selecting a REALTOR® rather than a licensed real estate agent for their transactions.

In a recent article in the *Sacramento Business Journal*, SAR was ranked in the top 25 local companies for corporate philanthropy. SAR's position at #12 in 2011, in the midst of mostly for-profit businesses and in the midst of a real estate downturn, is a source of pride and an indicator of how REALTORS® are connected with the community and how they make a difference.

In addition to the charitable funding, SAR Members also take pride in their volunteer efforts, selflessly giving their time to help rehab homes at Rebuilding Together, serve the homeless at Loaves and Fishes and pick up trash along the American River, to name a few.

SAR committees provide Members many ways to become involved in the community, whether working with different ethnic groups, supporting CanTree and the Salvation Army, or many more opportunities.

