

MLS STATISTICS for June 2010
Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,534		2,336	8.5%		1,933		31.1%
Active Listing Inventory †	4,485		4,189	7.1%		5,339		28.4%
Active Short Sale Contingent *	2,369		2,429	-2.5%		n/a		
Number of New Escrows	1,428		1,334	7.0%		1,782		-19.9%
Number of REO Sales	632	35.6%	606	4.3%	35.2%	941	54.0%	-32.8%
Number of Short Sales	470	26.4%	407	15.5%	23.7%	290	16.6%	62.1%
Conventional Sales	675	38.0%	707	-4.5%	41.1%	513	29.4%	31.6%
Total Number of Closed Escrows	1,777	100.0%	1,720	3.3%	100.0%	1,744	100.0%	1.9%
Months Inventory	2.5 Months		2.4 Months	4.2%		3.1 Months		-19.4%
Dollar Value of Closed Escrows	\$385,340,155		\$370,458,991	4.0%		\$354,079,876		8.8%
Median	\$194,000		\$190,000	2.1%		\$180,000		7.8%
Mean	\$216,849		\$215,383	0.7%		\$203,027		6.8%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 06/30/10	01/01/10 to 06/30/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	6/30/2009	
Number of Closed Escrows	8,988	9,341	10,023	-10.3%
Dollar Value of Closed Escrows	\$1,885,364,588	\$1,938,873,179	\$1,945,461,991	-3.1%
Median	\$185,000	\$185,000	\$173,000	6.9%
Mean	\$209,765	\$207,566	\$194,100	8.1%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	235		210	11.9%		160	46.9%
Active Listing Inventory †	479		495	-1.0%		492	39.8%
Active Short Sale Contingent *	209		200			n/a	
Number of New Escrows	126		113	11.5%		140	-10.0%
Number of REO Sales	56	36.4%	52	7.7%	47.3%	51	9.8%
Number of Short Sales	47	30.5%	34	38.2%	30.9%	21	n/a
Conventional Sales	51	33.1%	24	112.5%	21.8%	44	n/a
Total Closed Escrows	154	100.0%	110	40.0%	100.0%	116	32.8%
Dollar Value of Closed Escrows	\$18,741,842		\$13,636,615	37.4%		\$15,018,335	24.8%
Median	\$105,500		\$108,000	-2.3%		\$110,750	-4.7%
Mean	\$123,302		\$126,265	-2.3%		\$129,468	-4.8%
Mode	\$100,000 - \$199,999		\$40,000 - \$49,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/10 to 06/30/10	01/01/10 to 06/30/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	6/30/2009	
Number of Closed Escrows	713	738	641	11.2%
Dollar Value of Closed Escrows	\$78,041,639	\$83,781,565	\$75,528,425	3.3%
Median	\$85,000	\$90,000	\$99,000	-14.1%
Mean	\$109,455	\$113,525	\$117,829	-7.1%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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www.sacrealtor.org/publicaffairs/statistics

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	1	0.1%	3	1.9%	0	0	0
\$30,000 - \$39,999	4	0.2%	9	5.8%	0	1	0
\$40,000 - \$49,999	11	0.6%	12	7.7%	1	0	0
\$50,000 - \$59,999	13	0.7%	11	7.1%	1	0	4
\$60,000 - \$69,999	23	1.3%	7	4.5%	2	0	6
\$70,000 - \$79,999	34	1.9%	11	7.1%	0	1	5
\$80,000 - \$89,999	42	2.4%	11	7.1%	0	1	4
\$90,000 - \$99,999	55	3.1%	2	1.3%	3	0	3
\$100,000 - \$119,999	97	5.5%	25	16.1%	5	1	2
\$120,000 - \$139,999	165	9.3%	21	13.5%	7	2	3
\$140,000 - \$159,999	157	8.8%	9	5.8%	6	1	4
\$160,000 - \$179,999	166	9.3%	4	2.6%	8	0	5
\$180,000 - \$199,999	148	8.3%	4	2.6%	8	1	1
\$200,000 - \$249,999	343	19.3%	16	10.3%	13	1	2
\$250,000 - \$299,999	211	11.9%	5	3.2%	6	1	0
\$300,000 - \$349,999	122	6.9%	1	0.6%	4	0	0
\$350,000 - \$399,999	74	4.2%	2	1.3%	1	0	0
\$400,000 - \$449,999	32	1.8%	0	0.0%	0	0	1
\$450,000 - \$499,999	26	1.5%	0	0.0%	0	0	1
\$500,000 - \$549,000	17	1.0%	0	0.0%	0	0	0
\$550,000 - \$599,000	12	0.7%	2	1.3%	0	0	0
\$600,000 - \$999,999	20	1.1%	0	0.0%	0	0	1
\$1,000,000 and over	4	0.2%	0	0.0%	0	0	1
Total	1,777	100%	155	100%	65	10	43

Type of Financing Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	410	21.3%	427	23.3%	0 - 30	1,000	51.9%
Conventional	712	36.9%	664	36.3%	31 - 60	314	16.3%
FHA	642	33.3%	615	33.6%	61 - 90	207	10.7%
VA	43	2.2%	38	2.1%	91 - 120	140	7.3%
Other †	120	6.2%	86	4.7%	121 - 180	120	6.2%
Total	1,927	100.0%	1,830	100.0%	181+	146	7.6%
					Total	1,927	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 28
Average DOM: 60
Average DOM 1 - 180 Days: 41
Average DOM 181+ Days: 282

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