

Gain Skills and Confidence Needed for a Successful Transaction!



Putting the deal together is just half of the battle when closing the real estate transaction!

Advance your career by taking the Transaction Coordination course - providing you with a complete and full understanding of every part of the real estate transaction.

Learn how to be the most effective Transaction Coordinator in the real estate business during this six-hour training. Understand how to remain aware of the things that might affect the outcome of the transaction. Make sure every deal closes properly and on time - every time. Prepare yourself to work with any transaction that comes your way.

Fundamentals of Transaction Coordination

The Fundamentals of Transaction Coordination course counts toward earning the Certified Transaction Coordinator (CTC). For more information about the certification, please visit www.car.org/education/designations/certified-transaction-coordinator/.

How you benefit from taking this class:

- Learn how the Residential Purchase Agreement lays the foundation for the transaction.
- Understand how, when, and why you use the different disclosures.
- Identify what paperwork is required from each party.
- Discover how the escrow and lending process work together to close the transaction.
- Set timelines for contractual obligations and contingency removals.
- Complete the documentation required in order to submit a complete file.

Register for the class today:

Date: Thursday, November 14, 2013

Time: 9:00am – 2:30pm

Location: Sacramento Association of REALTORS®

2003 Howe Ave

Sacramento, CA 95825

Instructor: Wendi Molina

Fees: Members - \$80 / Non-Members - \$90

Register Online: ims.sacrealtor.org

Or Call Brian at 916-437-1210

