

MLS STATISTICS for September 2006

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,570	4,070	-12.3%	4,334	-17.6%
Listing Inventory	5,829	6,293	-7.4%	6,650	-12.3%
Number of New Escrows	922	899	2.6%	1,340	-31.2%
Number of Closed Escrows	1,106	1,186	-6.7%	1,786	-38.1%
Dollar Value of Closed Escrows	\$444,109,604	\$488,109,604	-9.0%	\$750,522,998	-40.8%
Median	\$363,000	\$371,000	-2.2%	\$385,000	-5.7%
Mean	\$402,181	\$411,560	-2.3%	\$420,226	-4.3%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$350,000-\$399,999	

Year-to-Date Statistics	01/01/06 to 9/30/2006	01/01/06 to 8/31/2006		01/01/05 to 9/30/2005	Change
Listing Inventory	42,783	36,954		50,637	-15.5%
Number of New Escrows	6,866	5,944		15,517	-55.8%
Number of Closed Escrows	10,823	9,654		17,082	-36.6%
Dollar Value of Closed Escrows	\$4,458,238,424	\$3,989,655,420		\$6,849,665,601	-34.9%
Median	\$372,000	\$373,000		\$370,000	0.5%
Mean	\$411,923	\$412,264		\$400,987	2.7%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	313	379	-17.4%	301	4%
Listing Inventory	492	560	-12.1%	474	4%
Number of New Escrows	70	91	-23.1%	83	-16%
Number of Closed Escrows	81	87	-6.9%	127	-36%
Dollar Value of Closed Escrows	\$20,812,599	\$21,266,936	-2.1%	\$33,478,550	-38%
Median	\$237,000	\$228,000	3.9%	\$247,000	-4%
Mean	\$256,946	\$244,448	5.1%	\$263,611	-3%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/06 to 9/30/2006	01/01/06 to 8/31/2006		01/01/05 to 9/30/2005	Change
Listing Inventory	2,356	2,043		2,646	-11.0%
Number of New Escrows	583	513		1,107	-47%
Number of Closed Escrows	646	565		1,357	-52.4%
Dollar Value of Closed Escrows	\$208,364,966	\$186,756,467		\$351,515,293	-40.7%
Median	\$235,000	\$235,900		\$231,000	1.7%
Mean	\$254,725	\$254,784		\$249,656	2.0%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Change of Total	Residential Income	Residential Lots/Land	Other Residential
UNDER \$140,000	0	0.0%	7	8.6%	0	4	0
\$140,000-\$159,999	1	0.1%	2	2.5%	0	1	0
\$160,000-\$179,999	2	0.2%	5	6.2%	0	0	0
\$180,000-\$199,999	7	0.6%	6	7.4%	0	1	1
\$200,000-\$249,999	49	4.4%	30	37.0%	2	1	9
\$250,000-\$299,999	171	15.5%	10	12.3%	1	3	12
\$300,000-\$349,999	254	23.0%	7	8.6%	5	2	6
\$350,000-\$399,999	211	19.1%	6	7.4%	9	3	2
\$400,000-\$449,999	130	11.8%	4	4.9%	4	1	3
\$450,000-\$499,999	85	7.7%	3	3.7%	3	0	1
\$500,000-\$549,999	63	5.7%	1	1.2%	3	1	2
\$550,000 - \$599,999	39	3.5%	0	0.0%	2	1	0
\$600,000-\$649,999	27	2.4%	0	0.0%	0	0	1
\$650,000 - \$699,999	20	1.8%	0	0.0%	1	0	0
\$700,000-\$749,999	16	1.4%	0	0.0%	0	0	1
\$750,000 - \$799,999	9	0.8%	0	0.0%	0	0	1
\$800,000-\$849,999	6	0.5%	0	0.0%	0	0	1
\$850,000 - \$899,999	3	0.3%	0	0.0%	0	1	0
\$900,000-\$949,999	3	0.3%	0	0.0%	0	0	0
\$950,000-\$999,999	1	0.1%	0	0.0%	0	0	0
\$1,000,000 and over	9	0.8%	0	0.0%	0	1	0
TOTAL	1,106	100%	81	100%	30	20	40

TYPE OF FINANCING

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	45	3.8%	1-30	460	38.8%
Conventional	1,096	91.3%	31 - 60	325	27.4%
FHA	7	0.6%	61 - 90	221	18.6%
VA	1	0.1%	91 - 120	106	8.9%
Other*	51	4.3%	121 - 180	55	4.6%
	1,200	100.0%	181+	20	1.7%
				1,187	100.0%

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