

MLS STATISTICS for March 2007

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,687	3,216	14.6%	3,807	-3.2%
Listing Inventory	5,405	4,672	15.7%	5,899	-8.4%
Number of New Escrows	851	950	-10.4%	1,153	-26.2%
Number of Closed Escrows	1,022	778	31.4%	1,388	-26.4%
Dollar Value of Closed Escrows	\$402,141,276	\$320,949,129	25.3%	\$569,517,951	-29.4%
Median	\$350,000	\$367,500	-4.8%	\$374,500	-6.5%
Mean	\$393,485	\$412,531	-4.6%	\$410,316	-4.1%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$300,000-\$349,000	

Year-to-Date Statistics	03/01/07 to 3/31/2007	03/01/06 to 3/31/2006	Change
Listing Inventory	14,643	16,039	-8.7%
Number of New Escrows	2,624	3,180	-17.5%
Number of Closed Escrows	3,630	3,264	11.2%
Dollar Value of Closed Escrows	\$1,033,804,990	\$1,335,230,416	-22.6%
Median	\$358,000	\$371,500	-3.6%
Mean	\$396,398	\$409,078	-3.1%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	322	270	19.3%	333	-3%
Listing Inventory	504	407	23.8%	492	2%
Number of New Escrows	70	74	-5.4%	96	-27%
Number of Closed Escrows	99	77	28.6%	94	5%
Dollar Value of Closed Escrows	\$23,183,698	\$18,756,737	23.6%	\$23,808,830	-3%
Median	\$220,000	\$219,950	0.0%	\$235,950	-7%
Mean	\$234,179	\$243,594	-3.9%	\$253,285	-8%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	03/01/07 to 3/31/2007	03/01/06 to 3/31/2006	Change
Listing Inventory	1,426	940	32.3%
Number of New Escrows	235	648	-64%
Number of Closed Escrows	228	251	-9.2%
Dollar Value of Closed Escrows	\$56,499,378	\$60,125,670	-6.0%
Median	\$220,000	\$241,000	-8.7%
Mean	\$241,450	\$256,947	-6.0%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Change of Total	Residential Income	Residential Lots/Land	Other Residential
UNDER \$140,000	3	0.3%	12	12.1%	0	8	0
\$140,000-\$159,999	4	0.4%	10	10.1%	0	1	0
\$160,000-\$179,999	4	0.4%	10	10.1%	0	0	1
\$180,000-\$199,999	6	0.6%	11	11.1%	0	0	0
\$200,000-\$249,999	54	5.3%	23	23.2%	0	0	12
\$250,000-\$299,999	188	18.4%	11	11.1%	2	0	7
\$300,000-\$349,999	233	22.8%	11	11.1%	5	2	5
\$350,000-\$399,999	167	16.3%	7	7.1%	12	1	1
\$400,000-\$449,999	119	11.6%	2	2.0%	4	1	1
\$450,000-\$499,999	75	7.3%	0	0.0%	4	0	1
\$500,000-\$549,999	49	4.8%	1	1.0%	2	0	2
\$550,000 - \$599,999	34	3.3%	0	0.0%	2	0	1
\$600,000-\$649,999	24	2.3%	0	0.0%	0	0	0
\$650,000 - \$699,999	18	1.8%	0	0.0%	0	0	1
\$700,000-\$749,999	13	1.3%	0	0.0%	0	0	0
\$750,000 - \$799,999	7	0.7%	0	0.0%	0	0	0
\$800,000-\$849,999	3	0.3%	1	1.0%	0	0	1
\$850,000 - \$899,999	5	0.5%	0	0.0%	0	0	0
\$900,000-\$949,999	3	0.3%	0	0.0%	0	0	0
\$950,000-\$999,999	3	0.3%	0	0.0%	0	0	0
\$1,000,000 and over	10	1.0%	0	0.0%	0	1	0
TOTAL	1,022	100%	99	100%	31	14	33

TYPE OF FINANCING

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	28	2.5%	1-30	489	43.6%
Conventional	1,016	89.4%	31 - 60	247	22.0%
FHA	4	0.4%	61 - 90	116	10.3%
VA	0	0.0%	91 - 120	108	9.6%
Other*	89	7.8%	121 - 180	109	9.7%
	1,137	100.0%	181+	52	4.6%
				1,121	100.0%

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