

MLS STATISTICS for March 2010

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	2,362		1,975	19.6%		2,143	10.2%
Active Listing Inventory †	3,665		3,281	11.7%		6,266	-3.9%
Active Short Sale Contingent *	2,355		2,234	5.4%		n/a	
Number of New Escrows	1,830		1,443	26.8%		2,035	-10.1%
Number of REO Sales	649	39.6%	534	21.5%	46.2%	1,216	-46.6%
Number of Short Sales	405	24.7%	251	61.4%	21.7%	n/a	n/a
Conventional Sales	586	35.7%	371	58.0%	32.1%	n/a	n/a
Total Number of Closed Escrows	1,640	100.0%	1,156	41.9%	100.0%	1,725	-4.9%
Months Inventory	2.2 Months		2.8 Months	-21.4%		3.6 Months	-38.9%
Dollar Value of Closed Escrows	\$336,002,192		\$230,830,151	45.6%		\$325,794,200	3.1%
Median	\$182,000		\$179,900	1.2%		\$167,500	8.7%
Mean	\$204,879		\$199,680	2.6%		\$188,866	8.5%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/10 to 03/31/10	01/01/10 to 03/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	3/31/2009	
Number of Closed Escrows	3,955	4,038	4,960	-20.3%
Dollar Value of Closed Escrows	\$795,911,600	\$811,698,299	\$940,304,087	-15.4%
Median	\$177,000	\$177,000	\$167,700	5.5%
Mean	\$201,242	\$201,015	\$189,577	6.2%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	238		216	10.2%		168	41.7%
Active Listing Inventory †	392		356	7.9%		721	-11.1%
Active Short Sale Contingent *	249		238			n/a	
Number of New Escrows	125		81	54.3%		145	-13.8%
Number of REO Sales	70	53.0%	59	18.6%	54.6%	67	4.5%
Number of Short Sales	25	18.9%	15	66.7%	13.9%	n/a	n/a
Conventional Sales	37	28.0%	34	8.8%	31.5%	n/a	n/a
Total Closed Escrows	132	100.0%	108	22.2%	100.0%	109	21.1%
Dollar Value of Closed Escrows	\$14,401,655		\$11,529,927	24.9%		\$14,321,584	0.6%
Median	\$87,000		\$94,500	-7.9%		\$120,000	-27.5%
Mean	\$109,103		\$106,759	2.2%		\$131,391	-17.0%
Mode	\$80,000 - \$89,999		\$40,000 - \$49,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/10 to 03/31/10	01/01/10 to 03/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	3/31/2009	
Number of Closed Escrows	325	333	291	11.7%
Dollar Value of Closed Escrows	\$32,520,592	\$35,973,220	\$32,596,957	-0.2%
Median	\$87,000	\$87,000	\$90,000	-3.3%
Mean	\$100,063	\$108,028	\$112,017	-10.7%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	3	0.2%	4	3.0%	0	0	0
\$30,000 - \$39,999	5	0.3%	6	4.5%	0	0	0
\$40,000 - \$49,999	16	1.0%	16	12.1%	0	0	1
\$50,000 - \$59,999	23	1.4%	11	8.3%	0	0	3
\$60,000 - \$69,999	36	2.2%	11	8.3%	2	3	2
\$70,000 - \$79,999	39	2.4%	6	4.5%	1	0	11
\$80,000 - \$89,999	52	3.2%	14	10.6%	2	0	4
\$90,000 - \$99,999	47	2.9%	9	6.8%	1	2	1
\$100,000 - \$119,999	124	7.6%	13	9.8%	3	1	5
\$120,000 - \$139,999	142	8.7%	9	6.8%	6	1	6
\$140,000 - \$159,999	163	9.9%	7	5.3%	8	0	3
\$160,000 - \$179,999	151	9.2%	8	6.1%	12	1	8
\$180,000 - \$199,999	121	7.4%	3	2.3%	6	0	4
\$200,000 - \$249,999	272	16.6%	9	6.8%	8	1	4
\$250,000 - \$299,999	182	11.1%	2	1.5%	6	0	2
\$300,000 - \$349,999	100	6.1%	2	1.5%	3	1	0
\$350,000 - \$399,999	69	4.2%	1	0.8%	3	0	1
\$400,000 - \$449,999	41	2.5%	0	0.0%	2	0	0
\$450,000 - \$499,999	17	1.0%	0	0.0%	1	0	0
\$500,000 - \$549,000	12	0.7%	1	0.8%	0	0	0
\$550,000 - \$599,000	6	0.4%	0	0.0%	0	0	0
\$600,000 - \$999,999	19	1.2%	0	0.0%	1	0	1
\$1,000,000 and over	0	0.0%	0	0.0%	1	0	0
Total	1,640	100%	132	100%	66	10	56

Type of Financing (SFR, condo, PUD only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	478	27.1%	388	30.7%	0 - 30	960	54.5%
Conventional	620	35.2%	409	32.4%	31 - 60	278	15.8%
FHA	555	31.5%	382	30.2%	61 - 90	171	9.7%
VA	47	2.7%	37	2.9%	91 - 120	96	5.4%
Other †	62	3.5%	48	3.8%	121 - 180	134	7.6%
Total	1,762	100.0%	1,264	100.0%	181+	123	7.0%
					Total	1,762	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 24
Average DOM: 55
Average DOM 1 - 180 Days: 21
Average DOM 181+ Days: 233

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