

**MLS STATISTICS for November 2010**  
**Data for Sacramento County and the City of West Sacramento**

**SINGLE FAMILY HOME RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,091		2,198	-4.9%		1,521		37.5%
Active Listing Inventory †	5,225		5,319	-1.8%		5,096		36.0%
Active Short Sale Contingent *	1,704		1,740	-2.1%		n/a		
Number of New Escrows	1,278		1,305	-2.1%		1,247		2.5%
Number of REO Sales	551	42.3%	537	2.6%	40.0%	579	40.2%	-4.8%
Number of Short Sales	294	22.6%	315	-6.7%	23.5%	309	21.5%	-4.9%
Conventional Sales	457	35.1%	489	-6.5%	36.5%	551	38.3%	-17.1%
Total Number of Closed Escrows	1,302	100.0%	1,341	-2.9%	100.0%	1,439	100.0%	-9.5%
Months Inventory	4 Months		4 Months	0.0%		3.5 Months		14.3%
Dollar Value of Closed Escrows	\$267,678,888		\$275,395,707	-2.8%		\$303,477,291		-11.8%
Median	\$180,000		\$179,500	0.3%		\$187,000		-3.7%
Mean	\$205,591		\$205,366	0.1%		\$211,482		-2.8%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 11/30/10	01/01/10 to 11/30/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	11/30/2009	
Number of Closed Escrows	15,923	16,595	18,343	-13.2%
Dollar Value of Closed Escrows	\$3,321,022,034	\$3,439,018,812	\$3,666,952,491	-9.4%
Median	\$184,900	\$184,000	\$175,000	5.7%
Mean	\$208,568	\$207,232	\$199,910	4.3%

**CONDOMINIUM RESALES**

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	201		198	1.5%		128	57.0%
Active Listing Inventory †	547		526	2.0%		495	44.6%
Active Short Sale Contingent *	169		176			n/a	n/a
Number of New Escrows	99		108	-8.3%		100	-1.0%
Number of REO Sales	65	56.0%	55	18.2%	49.1%	58	12.1%
Number of Short Sales	27	23.3%	27	0.0%	24.1%	31	n/a
Conventional Sales	24	20.7%	30	-20.0%	26.8%	28	n/a
Total Closed Escrows	116	100.0%	112	3.6%	100.0%	117	-0.9%
Dollar Value of Closed Escrows	\$11,172,717		\$11,271,383	-0.9%		\$13,529,072	-17.4%
Median	\$85,250		\$88,750	-3.9%		\$100,000	-14.8%
Mean	\$96,317		\$100,637	-4.3%		\$116,630	-17.4%
Mode	\$50,000 - \$59,999		\$50,000 - \$59,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/10 to 11/30/10	01/01/10 to 11/30/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	11/30/2009	
Number of Closed Escrows	1,319	1,374	1,241	6.3%
Dollar Value of Closed Escrows	\$131,513,989	\$150,018,248	\$147,252,701	-10.7%
Median	\$88,000	\$88,000	\$99,444	-11.5%
Mean	\$109,184	\$109,184	\$118,656	-8.0%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

\*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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# MLS STATISTICS for November 2010

Data for Sacramento County and the City of West Sacramento

## SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/ PUD	% of Total	Res. Incme.	Res. Lots/Land	Other Res.*
\$29,999 and under	4	0.3%	2	1.7%	0	2	1
\$30,000 - \$39,999	3	0.2%	11	9.5%	0	0	1
\$40,000 - \$49,999	12	0.9%	9	7.8%	0	0	2
\$50,000 - \$59,999	22	1.7%	<b>14</b>	<b>12.1%</b>	0	1	1
\$60,000 - \$69,999	28	2.2%	5	4.3%	3	1	3
\$70,000 - \$79,999	35	2.7%	12	10.3%	1	1	2
\$80,000 - \$89,999	39	3.0%	9	7.8%	2	0	2
\$90,000 - \$99,999	42	3.2%	8	6.9%	4	0	3
\$100,000 - \$119,999	97	7.5%	13	11.2%	4	0	0
\$120,000 - \$139,999	117	9.0%	12	10.3%	8	0	<b>4</b>
\$140,000 - \$159,999	119	9.1%	8	6.9%	5	0	3
\$160,000 - \$179,999	121	9.3%	4	3.4%	6	0	1
\$180,000 - \$199,999	91	7.0%	3	2.6%	4	0	2
\$200,000 - \$249,999	<b>227</b>	<b>17.4%</b>	4	3.4%	8	0	3
\$250,000 - \$299,999	135	10.4%	0	0.0%	6	0	1
\$300,000 - \$349,999	81	6.2%	1	0.9%	1	0	0
\$350,000 - \$399,999	47	3.6%	1	0.9%	0	0	1
\$400,000 - \$449,999	25	1.9%	0	0.0%	1	0	0
\$450,000 - \$499,999	18	1.4%	0	0.0%	0	0	2
\$500,000 - \$549,000	10	0.8%	0	0.0%	0	0	0
\$550,000 - \$599,000	8	0.6%	0	0.0%	1	0	0
\$600,000 - \$999,999	19	1.5%	0	0.0%	2	1	2
\$1,000,000 and over	2	0.2%	0	0.0%	1	0	0
<b>Total</b>	<b>1,302</b>	<b>100%</b>	<b>116</b>	<b>100%</b>	<b>57</b>	<b>6</b>	<b>34</b>

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
(SFR, condo, PUD only) Financing Method									
Cash	417	29.4%	378	26.1%	0 - 30	564	39.8%	42.4%	50.5%
Conventional	477	33.6%	515	35.5%	31 - 60	275	19.4%	20.1%	17.6%
FHA	399	28.1%	438	30.2%	61 - 90	214	15.1%	12.6%	10.5%
VA	42	3.0%	35	2.4%	91 - 120	144	10.2%	9.0%	6.9%
Other †	83	5.9%	84	5.8%	121 - 180	126	8.9%	9.3%	7.6%
<b>Total</b>	<b>1,418</b>	<b>100.0%</b>	<b>1,450</b>	<b>100.0%</b>	<b>181+</b>	<b>95</b>	<b>6.7%</b>	<b>6.6%</b>	<b>6.9%</b>
					<b>Total</b>	<b>1,418</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Median DOM:</b>	<b>42</b>
<b>Average DOM:</b>	<b>66.8</b>
<b>Average DOM 1 - 180 Days:</b>	<b>52</b>
<b>Average DOM 181+ Days:</b>	<b>273</b>

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