

MLS STATISTICS for July 2011
Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,132		2,388	-10.7%		2,407		-11.4%
Active Listing Inventory †	3,747		4,185	-10.5%		4,748		-21.1%
Active Short Sale Contingent *	2,238		2,101	6.5%		2,097		6.7%
Number of New Escrows	1,488		1,620	-8.1%		1,383		7.6%
Number of REO Sales	591	37.4%	735	-19.6%	42.4%	525	38.5%	12.6%
Number of Short Sales	358	22.7%	396	-9.6%	22.8%	318	23.3%	12.6%
Conventional Sales	630	39.9%	603	4.5%	34.8%	520	38.2%	21.2%
Total Number of Closed Escrows	1,579	100.0%	1,734	-8.9%	100.0%	1,363	100.0%	15.8%
Months Inventory	2.4 Months		2.4 Months	2	0.0%	3.5 Months		-31.4%
Dollar Value of Closed Escrows	\$312,519,637		\$325,174,588	-3.9%		\$292,714,896		6.8%
Median	\$166,000		\$164,900	0.7%		\$185,000		-10.3%
Mean	\$198,425		\$187,529	5.8%		\$214,915		-7.7%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/11 to 07/31/11	01/01/11 to 07/31/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD data	7/31/2010	
Number of Closed Escrows	10,677	11,048	10,351	3.1%
Dollar Value of Closed Escrows	\$2,036,187,505	\$2,108,771,644	\$2,178,079,484	-6.5%
Median	\$167,000	\$167,000	\$185,000	-9.7%
Mean	\$190,874	\$190,874	\$210,422	-9.3%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	193		191	1.0%		252	-23.4%
Active Listing Inventory †	367		414	-11.4%		498	12.7%
Active Short Sale Contingent *	194		177	9.6%		231	-16.0%
Number of New Escrows	133		131	1.5%		103	29.1%
Number of REO Sales	76	58.5%	79	-3.8%	49.7%	70	8.6%
Number of Short Sales	23	17.7%	24	-4.2%	15.1%	23	0.0%
Conventional Sales	31	23.8%	56	-44.6%	35.2%	29	6.9%
Total Closed Escrows	130	100.0%	159	-18.2%	100.0%	122	6.6%
Dollar Value of Closed Escrows	\$12,505,577		\$17,418,860	-28.2%		\$13,935,157	-10.3%
Median	\$79,350		\$85,000	-6.6%		\$87,250	-9.1%
Mean	\$96,197		\$109,553	-12.2%		\$114,223	-15.8%
Mode	\$100,000 - \$119,999		\$60,000 - \$69,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/11 to 07/31/11	01/01/11 to 07/31/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD Data	7/31/2010	
Number of Closed Escrows	976	1,017	835	16.9%
Dollar Value of Closed Escrows	\$97,761,161	\$101,925,077	\$91,976,796	6.3%
Median	\$80,000	\$80,000	\$85,000	-5.9%
Mean	\$100,221	\$100,221	\$110,152	-9.0%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

www.sacrealtor.org/publicaffairs/statistics

Based on Multiple Listing Service data from MetroList. © 2011 SAR.
 Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205

MLS STATISTICS for July 2011

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/PUD	% of Total	Res. Incme.	Res. Lots/Land	Other Res.*
\$29,999 and under	1	0.1%	3	2.3%	0	1	0
\$30,000 - \$39,999	14	0.9%	8	6.2%	0	0	1
\$40,000 - \$49,999	23	1.5%	11	8.5%	1	0	2
\$50,000 - \$59,999	40	2.5%	13	10.0%	1	0	3
\$60,000 - \$69,999	52	3.3%	14	10.8%	2	0	5
\$70,000 - \$79,999	32	2.0%	16	12.3%	2	0	3
\$80,000 - \$89,999	52	3.3%	15	11.5%	3	0	1
\$90,000 - \$99,999	65	4.1%	6	4.6%	2	0	6
\$100,000 - \$119,999	140	8.9%	17	13.1%	1	0	7
\$120,000 - \$139,999	150	9.5%	8	6.2%	4	1	5
\$140,000 - \$159,999	155	9.8%	2	1.5%	9	1	0
\$160,000 - \$179,999	159	10.1%	5	3.8%	8	0	1
\$180,000 - \$199,999	100	6.3%	4	3.1%	9	1	5
\$200,000 - \$249,999	230	14.6%	5	3.8%	8	0	0
\$250,000 - \$299,999	145	9.2%	2	1.5%	3	0	3
\$300,000 - \$349,999	74	4.7%	0	0.0%	4	0	1
\$350,000 - \$399,999	52	3.3%	0	0.0%	0	0	0
\$400,000 - \$449,999	23	1.5%	0	0.0%	0	0	0
\$450,000 - \$499,999	15	0.9%	0	0.0%	1	0	0
\$500,000 - \$549,000	11	0.7%	1	0.8%	0	0	0
\$550,000 - \$599,000	13	0.8%	0	0.0%	1	0	0
\$600,000 - \$999,999	29	1.8%	0	0.0%	0	0	0
\$1,000,000 and over	4	0.3%	0	0.0%	0	0	0
Total	1,579	100%	130	100%	59	4	43

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	475	27.8%	534	28.2%	0 - 30	757	44.3%	44.7%	41.7%
Conventional	607	35.5%	652	34.4%	31 - 60	303	17.7%	18.1%	19.0%
FHA	477	27.9%	550	29.1%	61 - 90	241	14.1%	12.7%	13.2%
VA	62	3.6%	64	3.4%	91 - 120	146	8.5%	8.2%	9.0%
Other †	88	5.1%	93	4.9%	121 - 180	132	7.7%	8.8%	9.6%
Total	1,709	100.0%	1,893	100.0%	181+	130	7.6%	7.5%	7.5%
					Total	1,709	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 39
Average DOM: 64
Average DOM 1 - 180 Days: 48
Average DOM 181+ Days: 267

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org / public affairs / statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2011 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205