

Sacramento Association of REALTORS®  
**Single Family Home Sales by ZIP CODE**  
 November 2012

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95608 Carmichael	Total Sales	64	REO Sales 9	84	45	635
	Median Sales Price	\$251,000	\$180,000	\$247,954	\$190,000	\$225,000
	New Listings this Month ±	63	Short Sales 14	68	65	N/A
	Monthly Median Listing Price ∞	\$310,000	\$199,450	\$285,000	\$200,000	N/A
	Total Listing Inventory *	84	Conventional 41	100	197	N/A
	Total Listing Median Price ∞	\$339,000	Sales \$285,000	\$358,000	\$247,450	N/A
95610 Citrus Heights	Total Sales	42	REO Sales 6	46	31	471
	Median Sales Price	\$205,500	\$177,500	\$190,000	\$168,000	\$175,000
	New Listings this Month ±	31	Short Sales 13	50	41	N/A
	Monthly Median Listing Price ∞	\$255,000	\$173,100	\$225,500	\$165,000	N/A
	Total Listing Inventory *	48	Conventional 23	28	117	N/A
	Total Listing Median Price ∞	\$249,900	Sales \$225,000	\$239,900	\$165,000	N/A
95615 Courtland	Total Sales	0	REO Sales 0	1	0	6
	Median Sales Price	\$0	\$0	\$203,000	\$0	\$137,200
	New Listings this Month ±	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	1	2	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$529,500	\$364,750	N/A
95621 Citrus Heights	Total Sales	41	REO Sales 6	45	44	545
	Median Sales Price	\$172,250	\$157,500	\$160,000	\$150,500	\$150,000
	New Listings this Month ±	49	Short Sales 15	61	56	N/A
	Monthly Median Listing Price ∞	\$179,900	\$152,000	\$189,900	\$152,400	N/A
	Total Listing Inventory *	23	Conventional 20	15	141	N/A
	Total Listing Median Price ∞	\$192,000	Sales \$201,500	\$169,900	\$155,000	N/A
95624 Elk Grove	Total Sales	71	REO Sales 12	93	76	905
	Median Sales Price	\$230,000	\$207,500	\$234,000	\$200,000	\$225,000
	New Listings this Month ±	69	Short Sales 28	80	96	N/A
	Monthly Median Listing Price ∞	\$338,950	\$223,889	\$349,900	\$239,000	N/A
	Total Listing Inventory *	53	Conventional 31	35	263	N/A
	Total Listing Median Price ∞	\$329,000	Sales \$255,000	\$304,900	\$239,000	N/A
95626 Elverta	Total Sales	8	REO Sales 0	8	2	82
	Median Sales Price	\$123,500	\$0	\$128,000	\$216,500	\$114,000
	New Listings this Month ±	7	Short Sales 2	9	4	N/A
	Monthly Median Listing Price ∞	\$120,000	\$214,500	\$219,750	\$110,000	N/A
	Total Listing Inventory *	6	Conventional 6	4	15	N/A
	Total Listing Median Price ∞	\$225,000	Sales \$123,500	\$165,000	\$110,000	N/A
95628 Fair Oaks	Total Sales	49	REO Sales 11	52	45	533
	Median Sales Price	\$281,000	\$183,299	\$250,750	\$218,000	\$245,000
	New Listings this Month ±	46	Short Sales 7	54	57	N/A
	Monthly Median Listing Price ∞	\$285,000	\$285,000	\$378,300	\$224,900	N/A
	Total Listing Inventory *	59	Conventional 31	65	177	N/A
	Total Listing Median Price ∞	\$339,900	Sales \$293,000	\$382,500	\$265,000	N/A
95630 Folsom	Total Sales	81	REO Sales 4	70	71	829
	Median Sales Price	\$353,977	\$375,000	\$375,000	\$310,000	\$335,000
	New Listings this Month ±	61	Short Sales 31	99	85	N/A
	Monthly Median Listing Price ∞	\$415,000	\$300,000	\$415,000	\$299,450	N/A
	Total Listing Inventory *	64	Conventional 46	46	226	N/A
	Total Listing Median Price ∞	\$427,000	Sales \$389,000	\$409,900	\$322,000	N/A
95632 Galt	Total Sales	24	REO Sales 4	32	38	382
	Median Sales Price	\$161,500	\$172,000	\$199,950	\$151,500	\$160,000
	New Listings this Month ±	30	Short Sales 8	34	43	N/A
	Monthly Median Listing Price ∞	\$295,000	\$175,000	\$280,000	\$134,999	N/A
	Total Listing Inventory *	32	Conventional 12	24	128	N/A
	Total Listing Median Price ∞	\$259,500	Sales \$159,000	\$224,000	\$169,450	N/A
95638 Herald	Total Sales	5	REO Sales 2	0	0	19
	Median Sales Price	\$263,000	\$370,200	\$0	\$0	\$260,000
	New Listings this Month ±	4	Short Sales 1	2	2	N/A
	Monthly Median Listing Price ∞	\$429,990	\$277,000	\$385,000	\$415,000	N/A
	Total Listing Inventory *	3	Conventional 2	5	7	N/A
	Total Listing Median Price ∞	\$385,000	Sales \$261,500	\$297,450	\$229,900	N/A
95639 Hood	Total Sales	1	REO Sales 0	0	0	1
	Median Sales Price	\$27,000	\$0	\$0	\$0	\$27,000
	New Listings this Month ±	1	Short Sales 0	0	1	N/A
	Monthly Median Listing Price ∞	\$275,000	\$0	\$0	\$90,000	N/A
	Total Listing Inventory *	2	Conventional 1	1	1	N/A
	Total Listing Median Price ∞	\$192,500	Sales \$27,000	\$110,000	\$90,000	N/A

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**Single Family Home Sales by ZIP CODE**  
 November 2012

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95641 Isleton	Total Sales	2	REO Sales 2	1	3	20
	Median Sales Price	\$68,000	\$68,000	\$140,000	\$68,000	\$110,000
	New Listings this Month ±	1	Short Sales 0	4	2	N/A
	Monthly Median Listing Price ∞	\$399,000	\$0	\$71,950	\$299,000	N/A
	Total Listing Inventory *	6	Conventional 0	11	8	N/A
	Total Listing Median Price ∞	\$117,450	Sales \$0	\$225,000	\$179,950	N/A
95652 McClellan AFB	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	New Listings this Month ±	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	0	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$0	\$0	N/A
95655 Mather AFB	Total Sales	6	REO Sales 0	7	9	100
	Median Sales Price	\$200,000	\$0	\$178,000	\$180,500	\$194,450
	New Listings this Month ±	2	Short Sales 4	8	11	N/A
	Monthly Median Listing Price ∞	\$175,300	\$218,250	\$299,900	\$185,000	N/A
	Total Listing Inventory *	2	Conventional 2	2	35	N/A
	Total Listing Median Price ∞	\$217,450	Sales \$200,000	\$230,950	\$182,500	N/A
95660 North Highlands	Total Sales	21	REO Sales 2	44	46	429
	Median Sales Price	\$121,000	\$98,000	\$107,500	\$84,400	\$96,000
	New Listings this Month ±	44	Short Sales 7	45	41	N/A
	Monthly Median Listing Price ∞	\$139,500	\$98,500	\$113,500	\$94,000	N/A
	Total Listing Inventory *	30	Conventional 12	22	127	N/A
	Total Listing Median Price ∞	\$135,000	Sales \$138,950	\$125,450	\$86,900	N/A
95662 Orangevale	Total Sales	34	REO Sales 4	45	40	447
	Median Sales Price	\$231,000	\$197,500	\$235,000	\$175,000	\$212,000
	New Listings this Month ±	41	Short Sales 11	48	36	N/A
	Monthly Median Listing Price ∞	\$268,950	\$218,000	\$313,750	\$184,500	N/A
	Total Listing Inventory *	35	Conventional 19	27	115	N/A
	Total Listing Median Price ∞	\$349,000	Sales \$238,000	\$284,700	\$234,515	N/A
95670 Rancho Cordova Gold River	Total Sales	47	REO Sales 3	61	46	632
	Median Sales Price	\$180,000	\$211,900	\$178,000	\$157,250	\$155,000
	New Listings this Month ±	39	Short Sales 17	55	63	N/A
	Monthly Median Listing Price ∞	\$225,000	\$135,077	\$197,900	\$159,000	N/A
	Total Listing Inventory *	35	Conventional 27	27	186	N/A
	Total Listing Median Price ∞	\$225,000	Sales \$195,000	\$289,950	\$166,800	N/A
95671 Represa	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	New Listings this Month ±	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	0	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$0	\$0	N/A
95673 Rio Linda	Total Sales	8	REO Sales 2	16	13	211
	Median Sales Price	\$149,500	\$120,000	\$155,000	\$121,540	\$130,000
	New Listings this Month ±	18	Short Sales 1	19	22	N/A
	Monthly Median Listing Price ∞	\$185,000	\$70,000	\$297,450	\$127,900	N/A
	Total Listing Inventory *	19	Conventional 5	18	64	N/A
	Total Listing Median Price ∞	\$195,000	Sales \$160,000	\$200,000	\$128,999	N/A
95680 Ryde	Total Sales	0	REO Sales 0	0	1	0
	Median Sales Price	\$0	\$0	\$0	\$427,500	\$0
	New Listings this Month ±	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	0	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$0	\$0	N/A
95683 Rancho Murieta	Total Sales	15	REO Sales 0	12	5	127
	Median Sales Price	\$330,000	\$0	\$357,000	\$285,000	\$299,000
	New Listings this Month ±	9	Short Sales 5	17	16	N/A
	Monthly Median Listing Price ∞	\$361,500	\$330,000	\$225,000	\$399,500	N/A
	Total Listing Inventory *	27	Conventional 10	28	51	N/A
	Total Listing Median Price ∞	\$339,950	Sales \$316,250	\$359,450	\$354,725	N/A
95690 Walnut Grove	Total Sales	2	REO Sales 0	0	0	11
	Median Sales Price	\$426,000	\$0	\$0	\$0	\$171,000
	New Listings this Month ±	2	Short Sales 0	0	1	N/A
	Monthly Median Listing Price ∞	\$284,950	\$0	\$0	\$375,000	N/A
	Total Listing Inventory *	8	Conventional 2	8	10	N/A
	Total Listing Median Price ∞	\$421,500	Sales \$426,000	\$391,000	\$399,900	N/A

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November 2012

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95693 Wilton	Total Sales	6	REO Sales 0	9	4	76
	Median Sales Price	\$337,500	\$0	\$369,000	\$400,000	\$347,000
	New Listings this Month ±	7	Short Sales 1	8	8	N/A
	Monthly Median Listing Price ∞	\$330,000	\$365,000	\$598,900	\$365,000	N/A
	Total Listing Inventory *	14	Conventional 5	19	22	N/A
	Total Listing Median Price ∞	\$385,000	Sales \$310,000	\$469,900	\$389,450	N/A
95742 Rancho Cordova	Total Sales	29	REO Sales 2	23	31	297
	Median Sales Price	\$245,000	\$357,750	\$247,000	\$225,370	\$233,500
	New Listings this Month ±	16	Short Sales 20	15	38	N/A
	Monthly Median Listing Price ∞	\$267,000	\$232,500	\$290,500	\$236,600	N/A
	Total Listing Inventory *	10	Conventional 7	8	109	N/A
	Total Listing Median Price ∞	\$299,000	Sales \$258,880	\$240,000	\$234,395	N/A
95757 Elk Grove	Total Sales	61	REO Sales 3	65	74	728
	Median Sales Price	\$278,000	\$315,000	\$265,000	\$239,500	\$255,000
	New Listings this Month ±	50	Short Sales 32	60	67	N/A
	Monthly Median Listing Price ∞	\$339,000	\$250,000	\$322,500	\$262,400	N/A
	Total Listing Inventory *	41	Conventional 26	40	217	N/A
	Total Listing Median Price ∞	\$329,900	Sales \$325,250	\$339,900	\$264,950	N/A
95758 Elk Grove	Total Sales	78	REO Sales 3	76	85	875
	Median Sales Price	\$209,950	\$230,000	\$201,750	\$175,000	\$190,000
	New Listings this Month ±	59	Short Sales 34	79	91	N/A
	Monthly Median Listing Price ∞	\$260,000	\$170,000	\$254,900	\$189,900	N/A
	Total Listing Inventory *	48	Conventional 41	50	249	N/A
	Total Listing Median Price ∞	\$255,000	Sales \$235,000	\$269,900	\$195,000	N/A
95811 Sacramento Midtown Zip Code formed 7/01/07	Total Sales	4	REO Sales 0	3	0	12
	Median Sales Price	\$329,840	\$0	\$375,000	\$0	\$315,000
	New Listings this Month ±	2	Short Sales 0	5	1	N/A
	Monthly Median Listing Price ∞	\$231,494	\$0	\$424,990	\$129,000	N/A
	Total Listing Inventory *	10	Conventional 4	7	6	N/A
	Total Listing Median Price ∞	\$424,995	Sales \$329,840	\$460,000	\$398,000	N/A
95814 Sacramento Downtown Midtown	Total Sales	0	REO Sales 0	1	1	9
	Median Sales Price	\$0	\$0	\$292,000	\$367,000	\$368,000
	New Listings this Month ±	0	Short Sales 0	1	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$169,000	\$0	N/A
	Total Listing Inventory *	3	Conventional 0	3	1	N/A
	Total Listing Median Price ∞	\$360,000	Sales \$0	\$360,000	\$245,000	N/A
95815 Sacto Arden Arcade Creek	Total Sales	13	REO Sales 1	27	21	228
	Median Sales Price	\$97,000	\$96,500	\$85,000	\$70,000	\$67,750
	New Listings this Month ±	24	Short Sales 4	15	16	N/A
	Monthly Median Listing Price ∞	\$87,425	\$86,000	\$67,500	\$89,000	N/A
	Total Listing Inventory *	19	Conventional 8	28	66	N/A
	Total Listing Median Price ∞	\$94,900	Sales \$103,500	\$101,500	\$89,000	N/A
95816 Sacramento Downtown Midtown	Total Sales	13	REO Sales 1	8	8	115
	Median Sales Price	\$315,000	\$226,000	\$291,250	\$379,750	\$330,867
	New Listings this Month ±	9	Short Sales 2	15	13	N/A
	Monthly Median Listing Price ∞	\$742,000	\$301,500	\$549,900	\$295,000	N/A
	Total Listing Inventory *	17	Conventional 10	28	43	N/A
	Total Listing Median Price ∞	\$489,000	Sales \$326,000	\$397,000	\$359,900	N/A
95817 East Sacramento	Total Sales	25	REO Sales 5	22	19	223
	Median Sales Price	\$189,000	\$76,000	\$129,450	\$65,600	\$123,000
	New Listings this Month ±	20	Short Sales 4	32	23	N/A
	Monthly Median Listing Price ∞	\$112,000	\$138,750	\$94,750	\$124,450	N/A
	Total Listing Inventory *	34	Conventional 16	23	63	N/A
	Total Listing Median Price ∞	\$103,250	Sales \$213,950	\$88,000	\$122,200	N/A
95818 Sacramento Land Park Curtis Park	Total Sales	17	REO Sales 2	20	15	215
	Median Sales Price	\$375,000	\$203,500	\$427,500	\$239,000	\$322,000
	New Listings this Month ±	29	Short Sales 4	25	20	N/A
	Monthly Median Listing Price ∞	\$386,000	\$284,500	\$402,000	\$304,950	N/A
	Total Listing Inventory *	44	Conventional 11	44	77	N/A
	Total Listing Median Price ∞	\$386,000	Sales \$397,500	\$419,000	\$352,000	N/A
95819 East Sacramento	Total Sales	21	REO Sales 1	20	13	234
	Median Sales Price	\$355,000	\$312,000	\$368,250	\$310,000	\$340,000
	New Listings this Month ±	23	Short Sales 2	23	18	N/A
	Monthly Median Listing Price ∞	\$444,450	\$327,500	\$392,000	\$319,000	N/A
	Total Listing Inventory *	36	Conventional 18	40	55	N/A
	Total Listing Median Price ∞	\$479,500	Sales \$368,500	\$549,000	\$339,000	N/A

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 November 2012

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95820 Elder Creek Fruitridge	Total Sales	58	REO Sales 9	52	37	550
	Median Sales Price	\$109,500	\$70,000	\$89,550	\$81,000	\$90,000
	New Listings this Month ±	57	Short Sales 20	61	51	N/A
	Monthly Median Listing Price ∞	\$119,000	\$103,000	\$95,000	\$88,000	N/A
	Total Listing Inventory *	52	Conventional 29	48	160	N/A
	Total Listing Median Price ∞	\$110,000	Sales \$119,000	\$92,968	\$84,950	N/A
95821 Sacto Arden Arcade Creek	Total Sales	32	REO Sales 6	36	21	357
	Median Sales Price	\$187,500	\$118,000	\$183,975	\$135,000	\$165,000
	New Listings this Month ±	36	Short Sales 12	33	35	N/A
	Monthly Median Listing Price ∞	\$189,900	\$164,950	\$224,500	\$169,900	N/A
	Total Listing Inventory *	31	Conventional 14	38	123	N/A
	Total Listing Median Price ∞	\$205,000	Sales \$202,500	\$243,000	\$169,900	N/A
95822 South Land Park Greenhaven	Total Sales	32	REO Sales 4	53	40	532
	Median Sales Price	\$144,550	\$117,550	\$137,000	\$95,500	\$120,975
	New Listings this Month ±	43	Short Sales 8	45	55	N/A
	Monthly Median Listing Price ∞	\$130,000	\$108,500	\$146,850	\$133,900	N/A
	Total Listing Inventory *	33	Conventional 20	28	164	N/A
	Total Listing Median Price ∞	\$148,400	Sales \$189,006	\$158,800	\$116,900	N/A
95823 Sacramento Franklin Freeport	Total Sales	69	REO Sales 6	64	65	794
	Median Sales Price	\$130,000	\$134,800	\$118,000	\$105,000	\$115,000
	New Listings this Month ±	63	Short Sales 29	69	83	N/A
	Monthly Median Listing Price ∞	\$154,800	\$110,000	\$135,000	\$103,950	N/A
	Total Listing Inventory *	31	Conventional 34	35	131	N/A
	Total Listing Median Price ∞	\$141,000	Sales \$147,000	\$140,000	\$105,000	N/A
95824 Sacramento Elder Creek Fruitridge	Total Sales	26	REO Sales 3	23	16	250
	Median Sales Price	\$85,000	\$93,500	\$86,000	\$69,250	\$74,000
	New Listings this Month ±	24	Short Sales 10	43	24	N/A
	Monthly Median Listing Price ∞	\$137,450	\$70,000	\$86,750	\$73,995	N/A
	Total Listing Inventory *	22	Conventional 13	18	67	N/A
	Total Listing Median Price ∞	\$97,500	Sales \$93,000	\$94,750	\$79,900	N/A
95825 Sacto Arden Arcade Creek	Total Sales	11	REO Sales 0	21	11	144
	Median Sales Price	\$201,500	\$0	\$135,000	\$125,000	\$135,625
	New Listings this Month ±	21	Short Sales 2	14	15	N/A
	Monthly Median Listing Price ∞	\$282,900	\$172,500	\$299,000	\$117,500	N/A
	Total Listing Inventory *	22	Conventional 9	23	47	N/A
	Total Listing Median Price ∞	\$285,000	Sales \$201,500	\$238,500	\$159,900	N/A
95826 Rosemont College Greens Mayhew	Total Sales	42	REO Sales 5	42	40	434
	Median Sales Price	\$178,150	\$157,500	\$170,000	\$149,500	\$159,000
	New Listings this Month ±	24	Short Sales 17	30	33	N/A
	Monthly Median Listing Price ∞	\$170,000	\$140,000	\$202,000	\$150,000	N/A
	Total Listing Inventory *	15	Conventional 20	20	109	N/A
	Total Listing Median Price ∞	\$200,000	Sales \$197,000	\$211,000	\$151,900	N/A
95827 Rosemont College Greens Mayhew	Total Sales	20	REO Sales 2	20	30	228
	Median Sales Price	\$150,000	\$140,000	\$155,500	\$132,500	\$140,000
	New Listings this Month ±	14	Short Sales 9	13	16	N/A
	Monthly Median Listing Price ∞	\$215,000	\$145,000	\$161,250	\$119,900	N/A
	Total Listing Inventory *	10	Conventional 9	6	57	N/A
	Total Listing Median Price ∞	\$192,500	Sales \$165,000	\$199,700	\$129,694	N/A
95828 Sacramento Florin	Total Sales	53	REO Sales 8	62	68	656
	Median Sales Price	\$153,000	\$157,000	\$147,500	\$132,250	\$131,150
	New Listings this Month ±	34	Short Sales 16	65	68	N/A
	Monthly Median Listing Price ∞	\$145,000	\$144,600	\$174,900	\$134,000	N/A
	Total Listing Inventory *	37	Conventional 29	26	198	N/A
	Total Listing Median Price ∞	\$147,000	Sales \$155,000	\$155,000	\$129,950	N/A
95829 Sacramento Florin	Total Sales	23	REO Sales 3	31	28	402
	Median Sales Price	\$210,000	\$172,000	\$205,100	\$188,500	\$195,000
	New Listings this Month ±	32	Short Sales 13	41	49	N/A
	Monthly Median Listing Price ∞	\$349,900	\$189,000	\$355,000	\$216,700	N/A
	Total Listing Inventory *	25	Conventional 7	25	131	N/A
	Total Listing Median Price ∞	\$259,900	Sales \$282,000	\$287,400	\$229,900	N/A
95830 Sacramento Florin	Total Sales	0	REO Sales 0	4	0	15
	Median Sales Price	\$0	\$0	\$310,000	\$0	\$340,800
	New Listings this Month ±	0	Short Sales 0	1	2	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$485,000	\$399,900	N/A
	Total Listing Inventory *	0	Conventional 0	0	3	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$0	\$329,950	N/A

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Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95831 Sacto S Land Park Greenhaven	Total Sales	16	REO Sales 1	26	24	286
	Median Sales Price	\$320,000	\$342,000	\$289,950	\$240,000	\$253,750
	New Listings this Month ±	30	Short Sales 3	29	24	N/A
	Monthly Median Listing Price ∞	\$319,900	\$60,000	\$369,950	\$274,925	N/A
	Total Listing Inventory *	36	Conventional 12	41	86	N/A
	Total Listing Median Price ∞	\$334,000	Sales \$323,000	\$348,000	\$280,950	N/A
95832 Sacto Franklin Freeport	Total Sales	14	REO Sales 1	23	9	128
	Median Sales Price	\$109,500	\$95,000	\$118,000	\$69,000	\$110,000
	New Listings this Month ±	18	Short Sales 0	17	14	N/A
	Monthly Median Listing Price ∞	\$119,000	\$0	\$132,600	\$109,900	N/A
	Total Listing Inventory *	14	Conventional 10	7	38	N/A
	Total Listing Median Price ∞	\$132,888	Sales \$116,500	\$132,495	\$104,900	N/A
95833 Natomas Del Paso Heights	Total Sales	43	REO Sales 2	46	34	496
	Median Sales Price	\$160,000	\$120,060	\$151,750	\$145,000	\$136,500
	New Listings this Month ±	35	Short Sales 14	49	59	N/A
	Monthly Median Listing Price ∞	\$264,950	\$136,550	\$214,900	\$124,950	N/A
	Total Listing Inventory *	17	Conventional 27	21	145	N/A
	Total Listing Median Price ∞	\$169,950	Sales \$170,000	\$157,000	\$127,050	N/A
95834 Natomas Del Paso Heights	Total Sales	24	REO Sales 4	32	38	359
	Median Sales Price	\$196,750	\$167,000	\$200,000	\$162,500	\$191,000
	New Listings this Month ±	16	Short Sales 11	35	50	N/A
	Monthly Median Listing Price ∞	\$255,000	\$215,000	\$300,000	\$184,000	N/A
	Total Listing Inventory *	20	Conventional 9	9	127	N/A
	Total Listing Median Price ∞	\$224,900	Sales \$190,000	\$252,450	\$188,950	N/A
95835 Natomas Del Paso Heights	Total Sales	56	REO Sales 6	66	68	736
	Median Sales Price	\$222,950	\$231,500	\$226,000	\$205,950	\$218,750
	New Listings this Month ±	49	Short Sales 33	62	83	N/A
	Monthly Median Listing Price ∞	\$364,950	\$205,000	\$275,000	\$222,500	N/A
	Total Listing Inventory *	38	Conventional 17	41	229	N/A
	Total Listing Median Price ∞	\$285,000	Sales \$250,000	\$304,500	\$217,000	N/A
95836 Natomas Del Paso Heights	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	New Listings this Month ±	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	1	N/A
	Total Listing Median Price ∞	\$0	Sales \$0	\$0	\$190,000	N/A
95837 Sacto Airport	Total Sales	0	REO Sales 0	0	0	3
	Median Sales Price	\$0	\$0	\$0	\$0	\$300,000
	New Listings this Month ±	0	Short Sales 0	0	1	N/A
	Monthly Median Listing Price ∞	\$0	\$0	\$0	\$350,000	N/A
	Total Listing Inventory *	1	Conventional 0	2	3	N/A
	Total Listing Median Price ∞	\$1,450,000	Sales \$0	\$1,104,500	\$595,000	N/A
95838 Natomas Del Paso Heights	Total Sales	45	REO Sales 9	36	33	452
	Median Sales Price	\$85,000	\$72,000	\$98,375	\$85,000	\$89,235
	New Listings this Month ±	42	Short Sales 17	47	52	N/A
	Monthly Median Listing Price ∞	\$128,950	\$65,000	\$91,245	\$79,000	N/A
	Total Listing Inventory *	45	Conventional 19	38	145	N/A
	Total Listing Median Price ∞	\$109,000	Sales \$105,000	\$106,000	\$89,000	N/A
95841 Sacto Arden Arcade Creek	Total Sales	13	REO Sales 4	13	14	148
	Median Sales Price	\$160,000	\$165,100	\$167,900	\$154,200	\$150,000
	New Listings this Month ±	12	Short Sales 4	16	11	N/A
	Monthly Median Listing Price ∞	\$235,000	\$126,250	\$249,900	\$164,900	N/A
	Total Listing Inventory *	16	Conventional 5	8	38	N/A
	Total Listing Median Price ∞	\$250,000	Sales \$160,000	\$227,500	\$145,450	N/A
95842 Foothill Farms Antelope	Total Sales	24	REO Sales 1	31	33	376
	Median Sales Price	\$145,750	\$116,169	\$135,000	\$119,000	\$120,000
	New Listings this Month ±	31	Short Sales 4	36	33	N/A
	Monthly Median Listing Price ∞	\$142,394	\$125,000	\$150,000	\$120,000	N/A
	Total Listing Inventory *	11	Conventional 19	11	95	N/A
	Total Listing Median Price ∞	\$142,394	Sales \$150,000	\$139,000	\$120,000	N/A
95843 Sacto Antelope	Total Sales	56	REO Sales 8	58	57	707
	Median Sales Price	\$181,050	\$171,400	\$190,250	\$154,900	\$170,000
	New Listings this Month ±	50	Short Sales 23	58	75	N/A
	Monthly Median Listing Price ∞	\$236,000	\$155,000	\$224,900	\$177,650	N/A
	Total Listing Inventory *	33	Conventional 25	22	176	N/A
	Total Listing Median Price ∞	\$219,450	Sales \$199,000	\$205,000	\$170,000	N/A

Sacramento Association of REALTORS®  
**Single Family Home Sales by ZIP CODE**  
 November 2012

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95864 Sacto Arden Arcade Creek	Total Sales	25	REO Sales 1	40	27	364
	Median Sales Price	\$310,000	\$110,000	\$316,250	\$346,500	\$263,750
	New Listings this Month ±	32	Short Sales 4	32	39	N/A
	Monthly Median Listing Price ∞	\$699,000	\$163,250	\$549,500	\$315,000	N/A
	Total Listing Inventory *	61	Conventional 20	67	122	N/A
	Total Listing Median Price ∞	\$650,000	Sales \$320,700	\$590,000	\$449,700	N/A
95605 West Sacramento	Total Sales	10	REO Sales 3	8	11	99
	Median Sales Price	\$93,250	\$97,500	\$91,500	\$133,300	\$99,000
	New Listings this Month ±	9	Short Sales 4	17	8	N/A
	Monthly Median Listing Price ∞	\$124,500	\$80,400	\$111,150	\$90,000	N/A
	Total Listing Inventory *	15	Conventional 3	11	20	N/A
	Total Listing Median Price ∞	\$140,750	Sales \$123,500	\$155,000	\$100,500	N/A
95691 West Sacramento	Total Sales	40	REO Sales 5	43	41	494
	Median Sales Price	\$232,500	\$132,000	\$239,000	\$188,000	\$224,000
	New Listings this Month ±	25	Short Sales 20	46	70	N/A
	Monthly Median Listing Price ∞	\$268,960	\$220,000	\$247,450	\$254,000	N/A
	Total Listing Inventory *	23	Conventional 15	18	161	N/A
	Total Listing Median Price ∞	\$285,000	Sales \$264,000	\$199,500	\$239,000	N/A

± This number represents the amount of listings published this month

\* This number represents the amount of listings still listed as active at the time of this report

∞ This number represents the median listing price of ACTIVE listings at the time of this report

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