

# MLS STATISTICS for October 2014

Data for Sacramento County and the City of West Sacramento



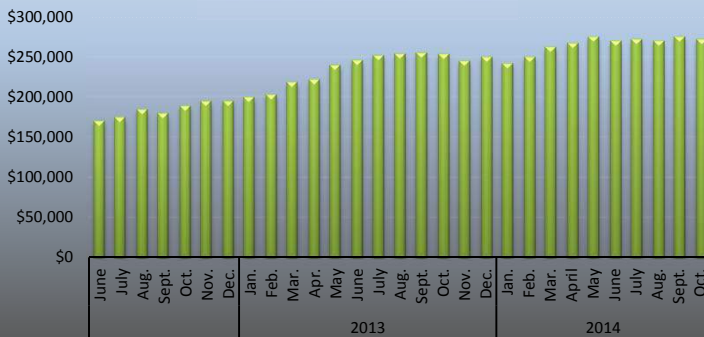
## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,936		1,996	-3.0%		1,993		-2.9%
Active Listing Inventory †	3,434		3,529	-2.7%		2,659		29.1%
Active Short Sale (included above)	177		168	5.4%		202		-12.4%
Pending Short Lender Approval	333		348	-4.3%		707		-52.9%
Pending Sales This Month	1,124		1,101	2.1%		1,079		4.2%
Number of REO Sales	84	6.1%	84	0.0%	6.0%	74	5.3%	13.5%
Number of Short Sales	83	6.0%	71	16.9%	5.1%	157	11.3%	-47.1%
Equity Sales**	1,208	87.9%	1,241	-2.7%	88.9%	1,155	83.3%	4.6%
Total Number of Closed Escrows	1,375	100%	1,396	-1.5%	100%	1,386	100.0%	-0.8%
Months Inventory	2.5 Months		2.5 Months	0.0%		1.9 Months		31.6%
Dollar Value of Closed Escrows	\$412,522,833		\$431,200,800	-4.3%		\$379,293,530		8.8%
Median	\$272,000		\$275,000	-1.1%		\$253,500		7.3%
Mean	\$298,281		\$307,781	-3.1%		\$273,463		9.1%
<b>Year-to-Date Statistics</b>	<b>01/01/14 to 9/30/14</b>		<b>01/01/14 to 9/30/14</b>			<b>1/1/2013</b>		
	SAR monthly data, compiled		MetroList YTD data			10/31/2013		Change
Number of Closed Escrows	13,388		13,733			14,584		-8.2%
Dollar Value of Closed Escrows	\$3,960,528,235		\$4,047,815,873			\$3,837,811,026		3.2%
Median	\$267,750		\$267,750			\$235,000		13.9%
Mean	\$294,751		\$294,751			\$260,987		12.9%

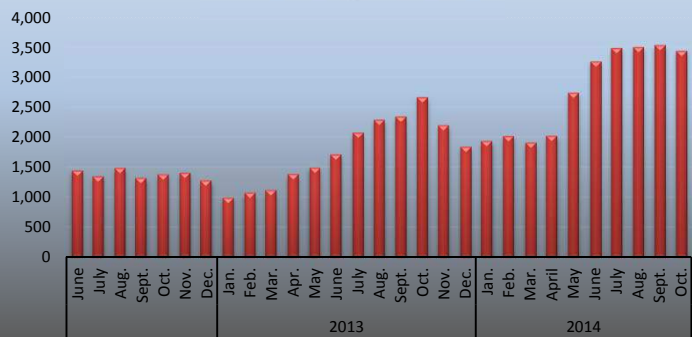
### Sales Volume



### Median Sales Price



### Inventory Volume



† Includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

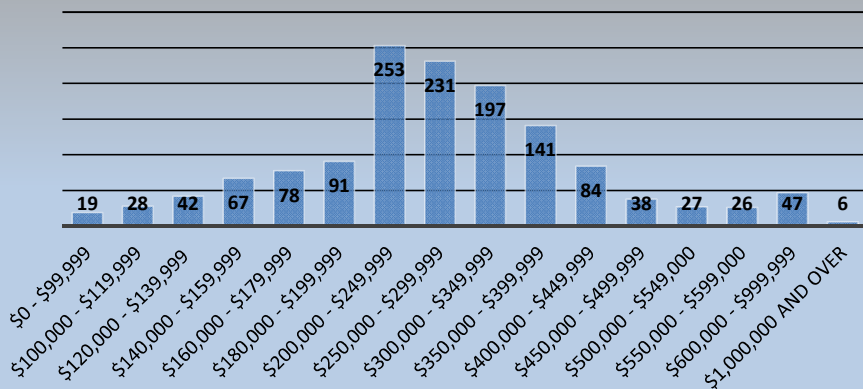
\*\* Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties. The name has been changed to avoid confusion with sales involving conventional financing for the new buyer

# MLS STATISTICS for October 2014

Data for Sacramento County and the City of West Sacramento

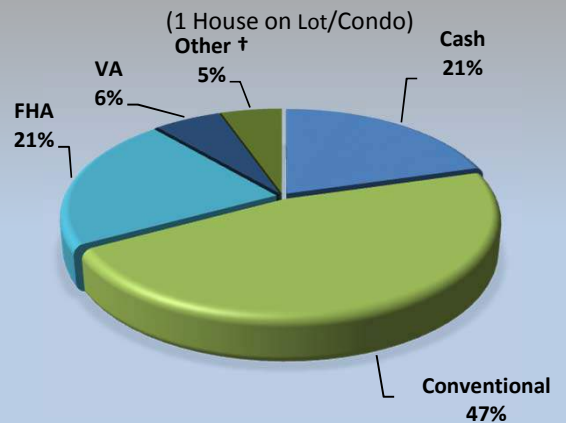
## BREAKDOWN OF SALES BY PRICE

**1 House on Lot** Total: 1,375



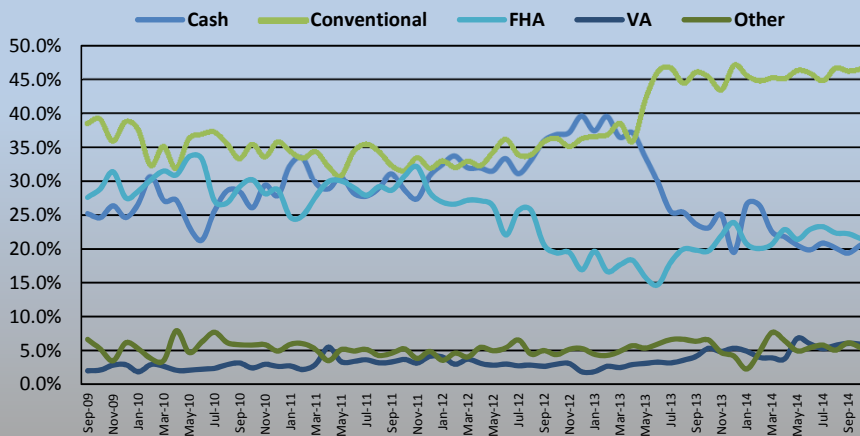
## Type of Financing/Days on Market

### TYPE OF FINANCING



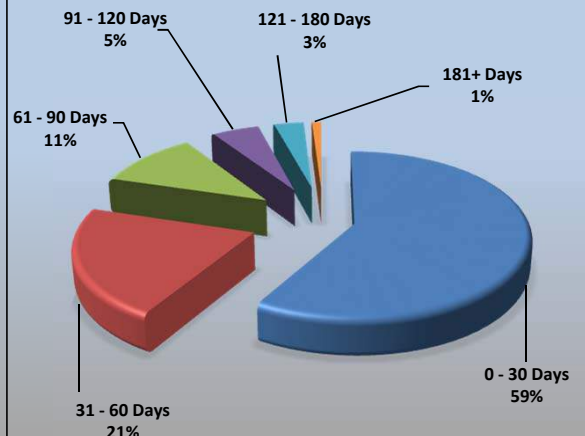
### Types of Financing Historical

(% of Sales)



### DAYS ON MARKET

(1 House on Lot/Condo)



Type of Financing (SFR, condo, PUD only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	308	20.6%	298	19.4%	0 - 30	875	58.5%	64.1%	64.2%
Conventional	697	46.6%	711	46.2%	31 - 60	318	21.2%	19.1%	18.5%
FHA	322	21.5%	342	22.2%	61 - 90	165	11.0%	9.0%	8.9%
VA	89	5.9%	93	6.0%	91 - 120	76	5.1%	4.0%	4.0%
Other †	81	5.4%	94	6.1%	121 - 180	48	3.2%	2.7%	3.2%
<b>Total</b>	<b>1,497</b>	<b>100.0%</b>	<b>1,538</b>	<b>100.0%</b>	<b>181+</b>	<b>15</b>	<b>1.0%</b>	<b>1.2%</b>	<b>1.2%</b>
					<b>Total</b>	<b>1,497</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM: 23**  
**Average DOM: 37**  
**Average Price/Square Foot: \$175.0**

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics).

Based on Multiple Listing Service data from MetroList. © 2013 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205

# MLS STATISTICS for October 2014

Data for Sacramento County and the City of West Sacramento



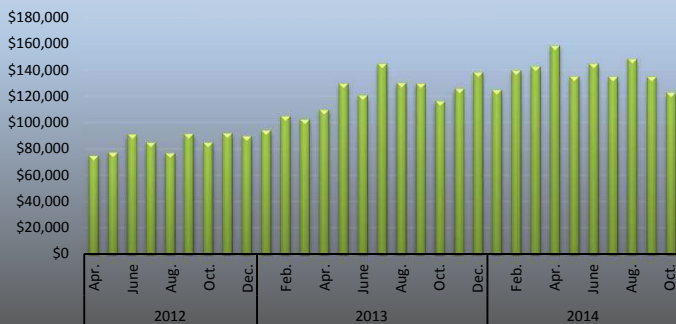
## CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	172		173	-0.6%		171		0.6%
Active Listing Inventory †	314		331	-5.1%		219		43.4%
Active Short Sale (included above)	23		21	9.5%		26		-11.5%
Pending Short Lender Approval	35		40	-12.5%		79		-55.7%
Pending Sales This Month	100		78	28.2%		82		22.0%
Number of REO Sales	9	8.0%	15	-40.0%	10.9%	3	2.5%	200.0%
Number of Short Sales	8	7.1%	11	-27.3%	8.0%	14	11.9%	-42.9%
Equity Sales	96	85.0%	111	-13.5%	81.0%	101	85.6%	-5.0%
Total Number of Closed Escrows	113	100%	137	-17.5%	100%	118	100.0%	-4.2%
Months Inventory	2.8 Months		2.4 Months	16.7%		1.9 Months		47.4%
Dollar Value of Closed Escrows	\$16,700,819		\$21,720,933	-23.1%		\$16,685,926		0.1%
Median	\$123,000		\$135,000	-8.9%		\$116,500		5.6%
Mean	\$147,795		\$158,547	-6.8%		\$141,406		4.5%
<b>Year-to-Date Statistics</b>	<b>01/01/14 to 09/30/14</b>		<b>01/01/14 to 09/30/14</b>			<b>1/1/2013</b>		<b>Change</b>
	SAR monthly data, compiled		MetroList YTD data			9/30/2013		
Number of Closed Escrows	1,175		1,200			1,158		1.5%
Dollar Value of Closed Escrows	\$174,957,521		\$195,249,473			\$161,402,045		8.4%
Median	\$135,250		\$135,250			\$119,000		13.7%
Mean	\$162,708		\$162,708			\$136,688		19.0%

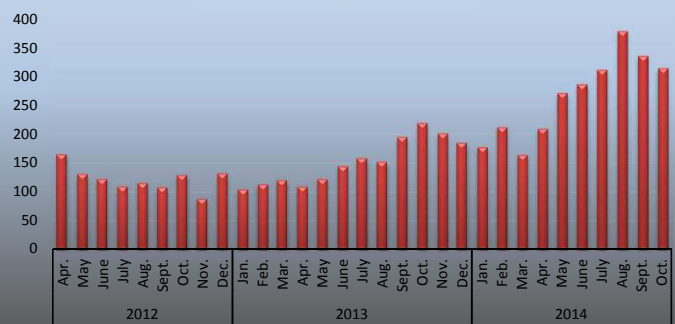
### Sales Volume



### Median Sales Price



### Inventory Volume



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

\*\* Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties. The name has been changed to avoid confusion with sales involving conventional financing for the new buyer

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2014 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205

# MLS STATISTICS for October 2014

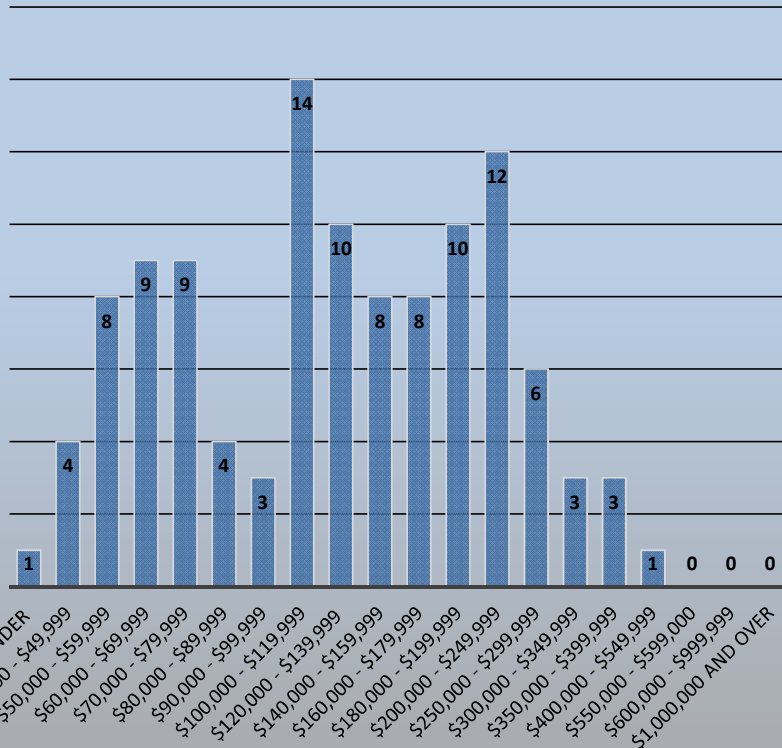
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

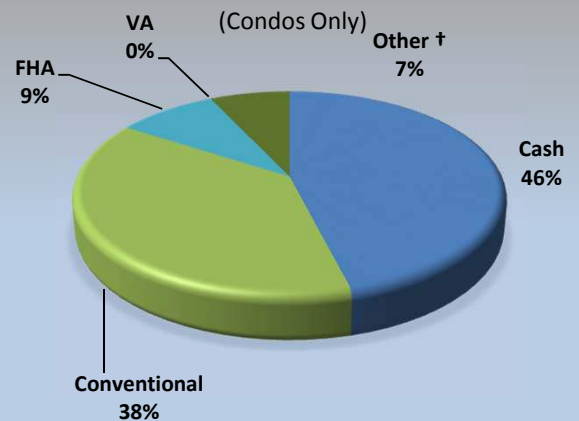
## Type of Financing/Days on Market

### Condos

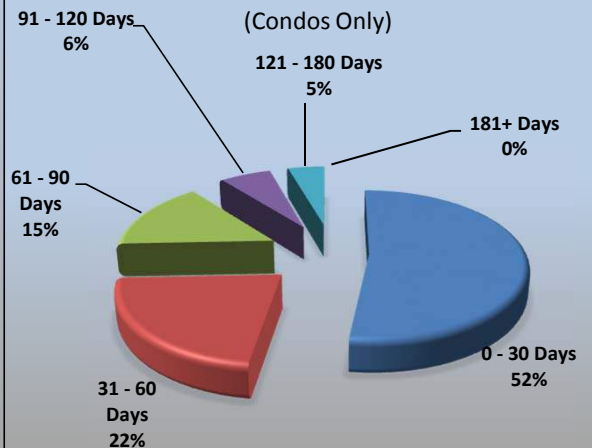
Total: 113



### TYPE OF FINANCING (Condos Only)



### DAYS ON MARKET (Condos Only)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	52	46.0%	66	48.2%	0 - 30	59	52.2%	62.2%	60.3%
Conventional	43	38.1%	51	37.2%	31 - 60	25	22.1%	19.7%	19.3%
FHA	10	8.8%	8	5.8%	61 - 90	17	15.0%	8.0%	10.0%
VA	0	0.0%	5	3.6%	91 - 120	7	6.2%	5.6%	4.8%
Other †	8	7.1%	7	5.1%	121 - 180	5	4.4%	2.4%	3.0%
<b>Total</b>	<b>113</b>	<b>100.0%</b>	<b>137</b>	<b>100.0%</b>	<b>181+</b>	<b>0</b>	<b>0.0%</b>	<b>2.0%</b>	<b>2.5%</b>
					<b>Total</b>	<b>113</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

**Average DOM:**

**40**

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2014 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205