

MLS STATISTICS for March 2017

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,042		1,468	39.1%		2,082		-1.9%
Active Listing Inventory †	1,525		1,469	3.8%		1,973		-22.7%
Active Short Sale (included above)	21		25	-16.0%		46		-54.3%
Pending Short Lender Approval	69		75	-8.0%		123		-43.9%
Pending Sales This Month	1,325		887	49.4%		1,444		-8.2%
Number of REO Sales	45	3.2%	38	18.4%	3.7%	84	5.8%	-46.4%
Number of Short Sales	32	2.3%	23	39.1%	2.2%	62	4.3%	-48.4%
Equity Sales**	1,295	92.0%	936	38.4%	91.1%	1,277	88.7%	1.4%
Other (non-REO/-Short Sale/-Equity)	35	2.5%	31	12.9%	3.0%	17	1.2%	105.9%
Total Number of Closed Escrows	1,407	100%	1,028	36.9%	100%	1,440	100.0%	-2.3%
Months Inventory	1.1 Months		1.4 Months	-21.4%		1.4 Months		-21.4%
Dollar Value of Closed Escrows	\$503,956,323		\$359,555,283	40.2%		\$475,388,039		6.0%
Median	\$328,000		\$325,000	0.9%		\$307,000		6.8%
Mean	\$358,178		\$349,762	2.4%		\$330,131		8.5%
Year-to-Date Statistics	3/01/17 to 3/31/17		3/01/17 to 3/31/17			3/1/2016		
	SAR monthly data, compiled		MetroList YTD data			3/31/2016		Change
Number of Closed Escrows	3,536		3,578			3,485		1.5%
Dollar Value of Closed Escrows	\$1,237,082,547		\$1,249,136,197			\$1,122,934,191		10.2%
Median	\$320,000		\$320,000			\$284,900		12.3%
Mean	\$349,854		\$349,116			\$321,960.00		8.7%

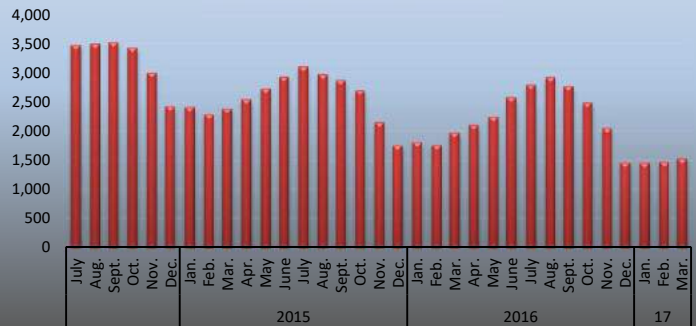
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

** Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties.

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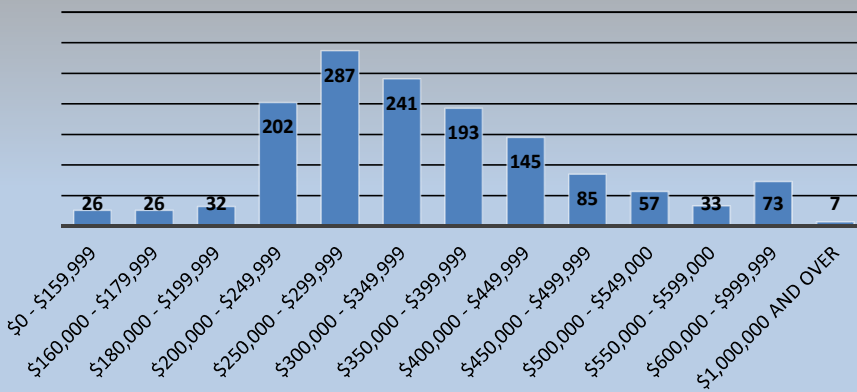
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BREAKDOWN OF SALES BY PRICE

1 House on Lot

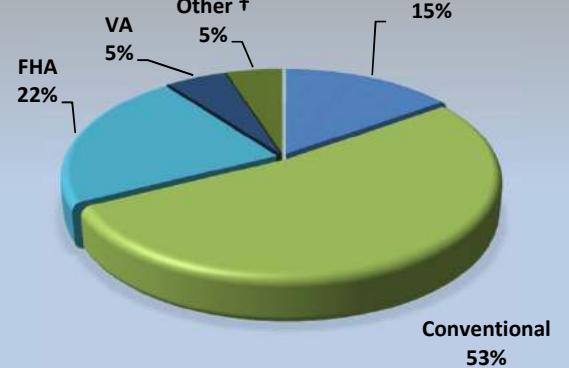
Total: 1,407



Type of Financing/Days on Market

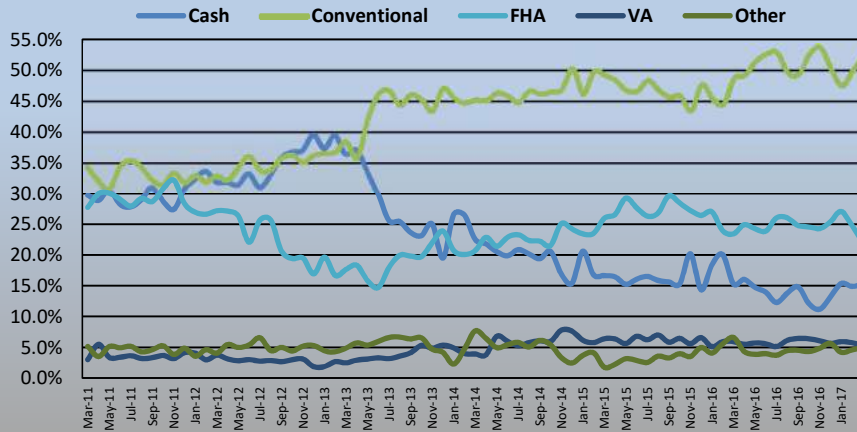
TYPE OF FINANCING

(1 House on Lot/Condo)



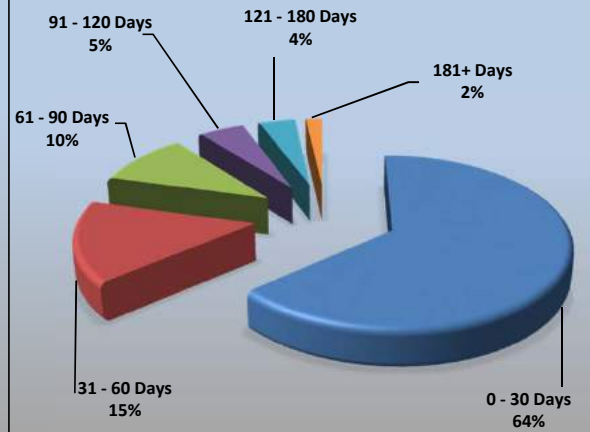
Types of Financing Historical

(% of Sales)



DAYS ON MARKET

(1 House on Lot/Condo)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	214	15.2%	153	14.9%	0 - 30	1,063	75.6%	66.5%	73.6%
Conventional	737	52.4%	514	50.0%	31 - 60	159	11.3%	16.5%	14.7%
FHA	312	22.2%	255	24.8%	61 - 90	78	5.5%	8.1%	5.8%
VA	74	5.3%	59	5.7%	91 - 120	54	3.8%	4.3%	2.8%
Other †	70	5.0%	47	4.6%	121 - 180	33	2.3%	3.2%	2.0%
Total	1,407	100.0%	1,028	100.0%	181+	20	1.4%	1.4%	1.1%
					Total	1,407	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	10	15
Average DOM:	27	35
Average Price/Square Foot:	\$215.9	\$209.0

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