

MLS STATISTICS for May 2017

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,385		2,005	19.0%		2,316		3.0%
Active Listing Inventory †	1,935		1,771	9.3%		2,247		-13.9%
Active Short Sale (included above)	14		22	-36.4%		47		-70.2%
Pending Short Lender Approval	57		57	0.0%		175		-67.4%
Pending Sales This Month	1,364		1,181	15.5%		1,615		-15.5%
Number of REO Sales	37	2.1%	42	-11.9%	2.8%	53	3.3%	-30.2%
Number of Short Sales	36	2.1%	29	24.1%	1.9%	60	3.7%	-40.0%
Equity Sales**	1,618	93.5%	1,402	15.4%	92.7%	1,474	91.4%	9.8%
Other (non-REO/-Short Sale/-Equity)	40	2.3%	39	2.6%	2.6%	25	1.6%	60.0%
Total Number of Closed Escrows	1,731	100%	1,512	14.5%	100%	1,612	100.0%	7.4%
Months Inventory	1.1 Months		1.2 Months	-8.3%		1.4 Months		-21.4%
Dollar Value of Closed Escrows	\$658,505,729		\$551,830,380	19.3%		\$557,519,024		18.1%
Median	\$342,500		\$329,500	3.9%		\$319,000		7.4%
Mean	\$380,419		\$364,967	4.2%		\$345,855		10.0%
Year-to-Date Statistics	5/01/17 to 5/31/17		5/01/17 to 5/31/17			5/1/2016		Change
	SAR monthly data, compiled		MetroList YTD data			5/31/2016		
Number of Closed Escrows	6,779		6,887			6,651		1.9%
Dollar Value of Closed Escrows	\$2,447,418,656		\$2,480,937,329			\$2,213,128,240		10.6%
Median	\$323,000		\$327,000			\$300,000		7.7%
Mean	\$361,029		\$360,235			\$332,751		8.5%

Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

** Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties.

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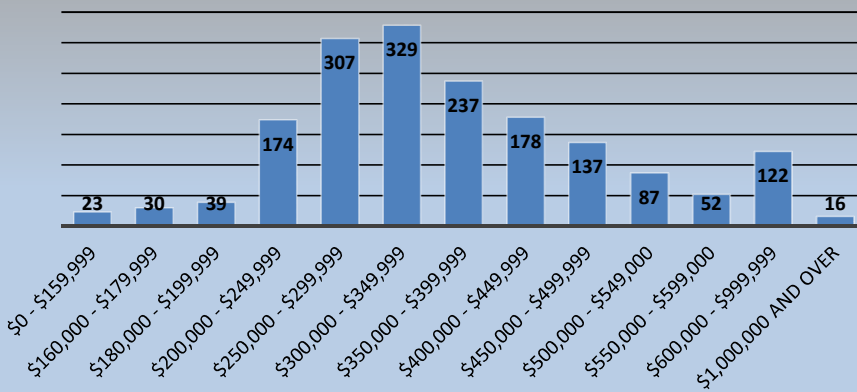
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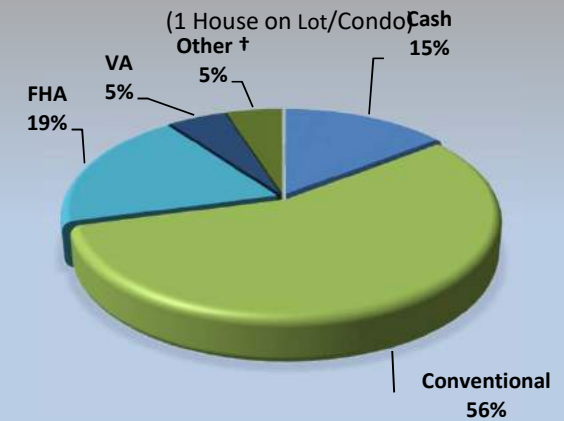
BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

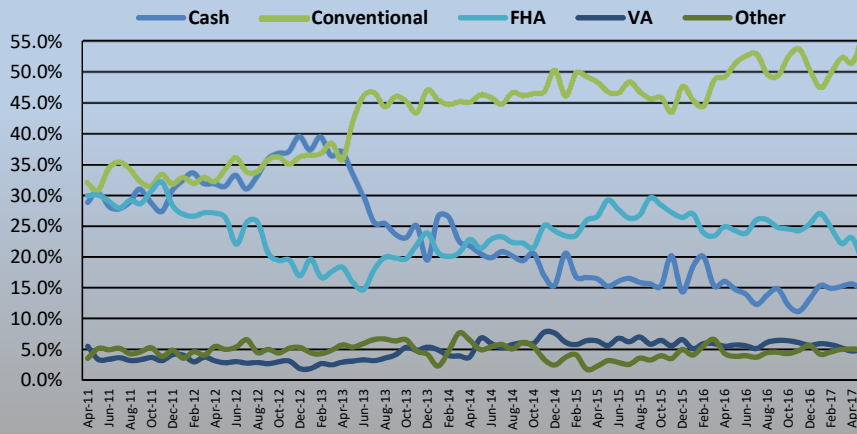
1 House on Lot Total: 1,731



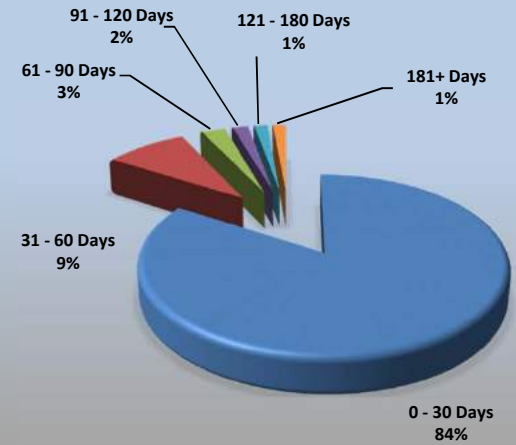
TYPE OF FINANCING



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot/Condo)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	253	14.6%	236	15.6%	0 - 30	1,456	84.1%	77.6%	74.3%
Conventional	973	56.2%	780	51.6%	31 - 60	153	8.8%	10.9%	14.4%
FHA	331	19.1%	349	23.1%	61 - 90	44	2.5%	5.0%	5.6%
VA	88	5.1%	71	4.7%	91 - 120	29	1.7%	2.9%	2.7%
Other †	86	5.0%	76	5.0%	121 - 180	25	1.4%	2.3%	1.9%
Total	1,731	100.0%	1,512	100.0%	181+	24	1.4%	1.3%	1.1%
					Total	1,731	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	8	8
Average DOM:	20	22
Average Price/Square Foot:	\$225.6	\$221.4

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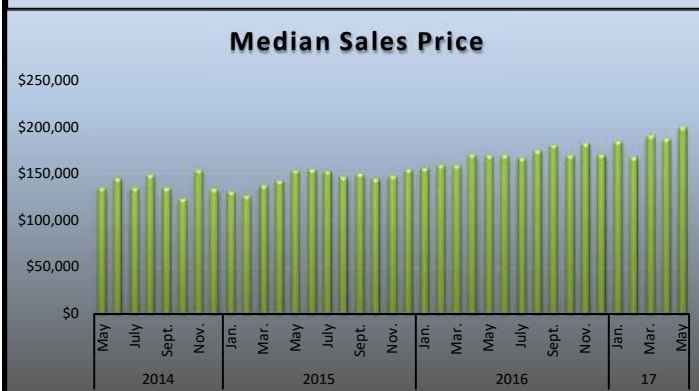
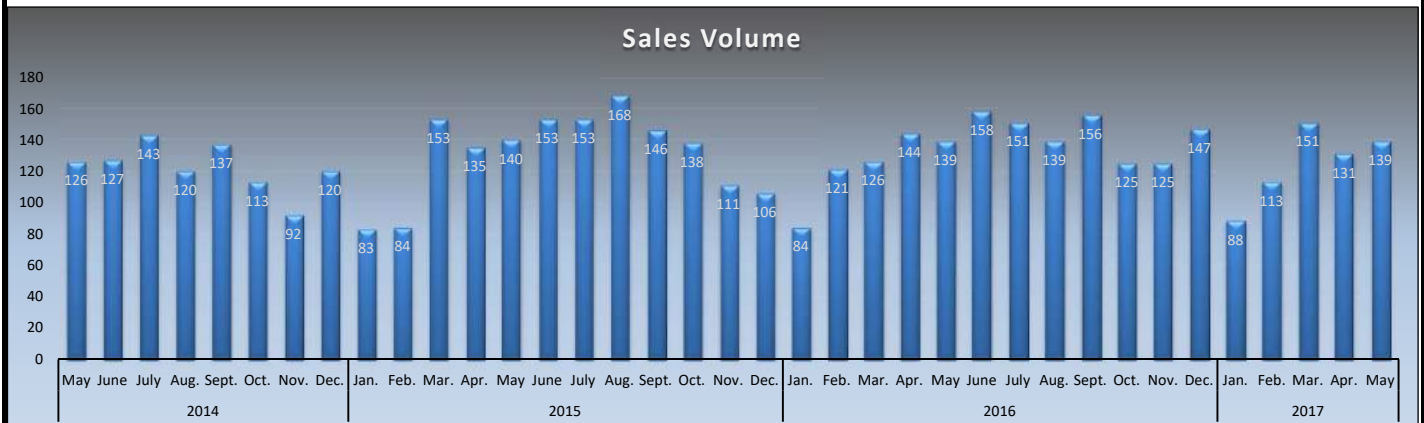
MLS STATISTICS for May 2017

Data for Sacramento County and the City of West Sacramento



CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	189		153	23.5%		184		2.7%
Active Listing Inventory †	117		119	-1.7%		144		-18.8%
Active Short Sale (included above)	1		1	0.0%		5		-80.0%
Pending Short Lender Approval	3		7	-57.1%		13		-76.9%
Pending Sales This Month	117		89	31.5%		128		-8.6%
Number of REO Sales	2	1.4%	2	0.0%	1.5%	3	2.2%	-33.3%
Number of Short Sales	5	3.6%	3	100.0%	2.3%	1	0.7%	400.0%
Equity Sales	132	95.0%	126	4.8%	96.2%	135	97.1%	-2.2%
Total Number of Closed Escrows	139	100%	131	6.1%	100%	139	100.0%	0.0%
Months Inventory	0.8 Months		0.9 Months	-11.1%		1 Months		-20.0%
Dollar Value of Closed Escrows	\$29,892,769		\$27,583,775	8.4%		\$29,258,215		2.2%
Median	\$200,000		\$188,000	6.4%		\$170,000		17.6%
Mean	\$215,056		\$210,563	2.1%		\$204,603		5.1%
Year-to-Date Statistics	01/1/17 to 05/31/17		01/1/17 to 05/31/17			1/1/2016		Change
	SAR monthly data, compiled		MetroList YTD data			5/31/2016		
Number of Closed Escrows	597		628			614		-2.8%
Dollar Value of Closed Escrows	\$122,813,117		\$128,449,448			\$117,000,098		5.0%
Median	\$186,000		\$186,000			\$157,500		18.1%
Mean	\$205,717		\$204,537			\$190,554		8.0%



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings
 ** Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties. The name has been changed to avoid confusion with sales involving conventional financing for the new buyer
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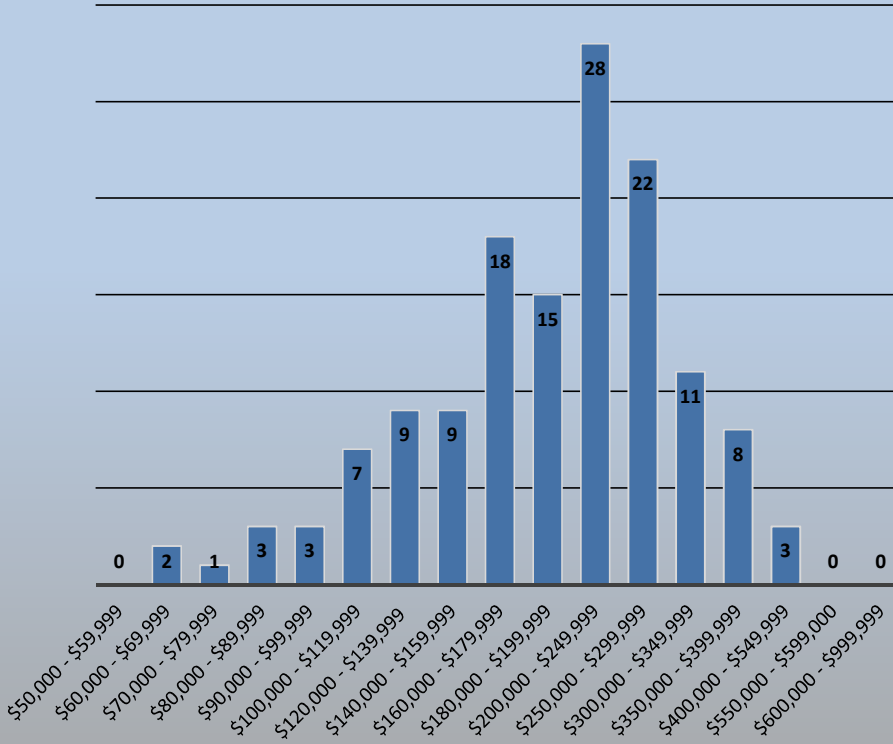
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BREAKDOWN OF SALES BY PRICE

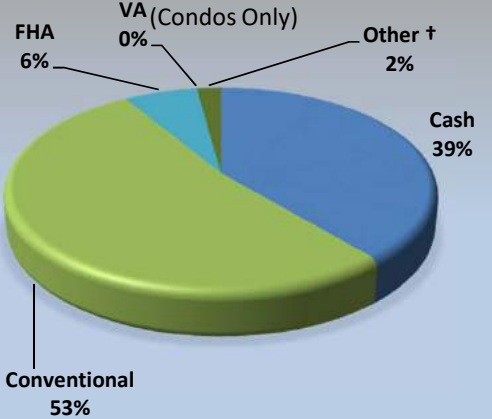
Type of Financing/Days on Market

Condos

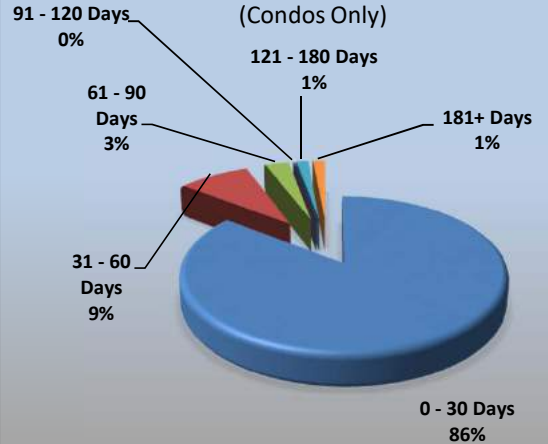
Total: 139



TYPE OF FINANCING



DAYS ON MARKET (Condos Only)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	54	38.8%	55	42.0%	0 - 30	119	85.6%	79.0%	78.4%
Conventional	73	52.5%	64	48.9%	31 - 60	12	8.6%	11.8%	13.4%
FHA	9	6.5%	4	3.1%	61 - 90	4	2.9%	3.7%	4.4%
VA	0	0.0%	3	2.3%	91 - 120	0	0.0%	1.7%	1.5%
Other †	3	2.2%	5	3.8%	121 - 180	2	1.4%	2.6%	1.6%
Total	139	100.0%	131	100.0%	181+	2	1.4%	1.1%	0.7%
					Total	139	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

Average DOM:

Current Last Month

19

17

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